

## January NBEDC Treasurer's Report

January 15<sup>th</sup>, 2025

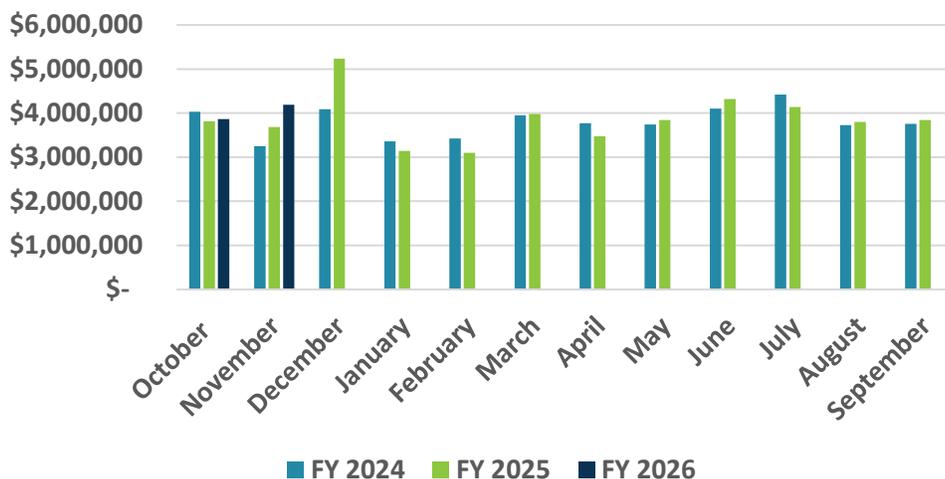
### Overview

The Monthly treasurer's report provides updates on sales tax performance, projected revenue streams, projected commitments, and expenditure timing. The NBEDC's financial commitments typically span multiple fiscal years; therefore, the report is formatted to project its financial position over the next five years.

### Sales Tax

Compared to November of last year, total sales tax collections increased by 13.6%. The significant increase is partially due to the new addition of HD Supply sales tax. When the revenue related to HD Supply sales tax is removed, total collections increased by 5.0% compared to last November. When all adjustments are removed, the current period collections increased by 13.6% (4.8% without HD Supply) compared to November of last year. FY 2026 total sales tax collections are up 7.3% compared to FY 2025.

Gross Sales Tax Collections

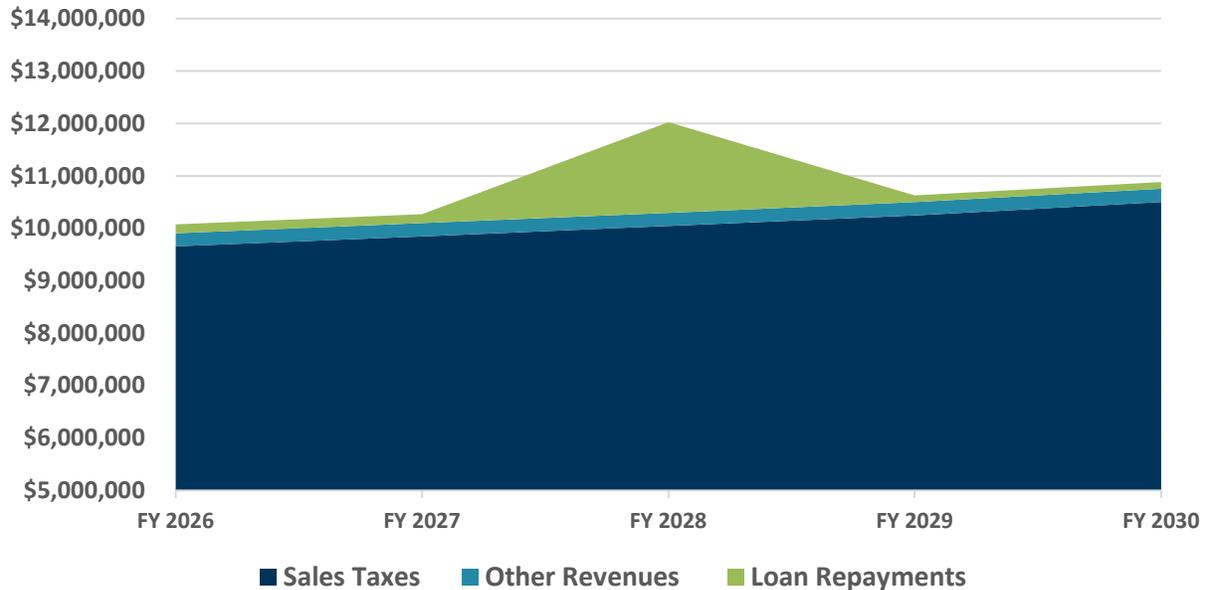


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## Revenues

Projected Revenues - FY 2026 to FY 2030

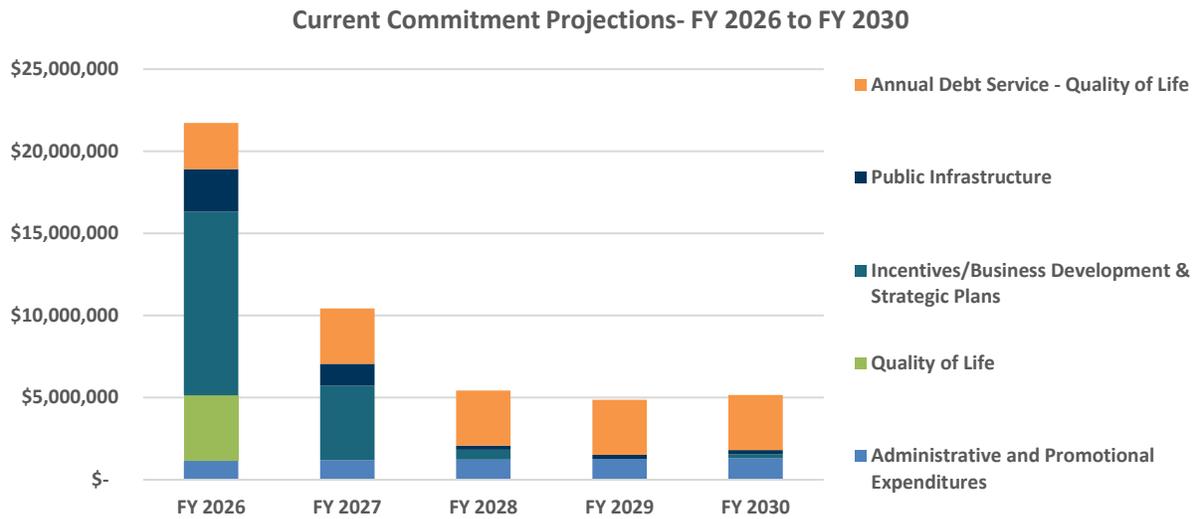


Revenue Summary					
	FY 2026	FY 2027	FY 2028	FY 2029	FY 2030
Sales Taxes	\$ 9,655,304	\$ 9,848,410	\$ 10,045,379	\$ 10,246,286	\$ 10,502,443
Other Revenues	\$ 250,000	\$ 250,625	\$ 251,252	\$ 251,880	\$ 252,509
Loan Repayments	\$ 172,954	\$ 172,954	\$ 1,728,954	\$ 128,954	\$ 128,954
<b>Total Revenues</b>	<b>\$ 10,078,258</b>	<b>\$ 10,271,989</b>	<b>\$ 12,025,584</b>	<b>\$ 10,627,120</b>	<b>\$ 10,883,907</b>

*Sales Taxes*- The graph and table above reflect the projected sales tax collections through FY 2030. The projections assume a growth of 2.0% annually.

*Loan Repayments*– The NBEDC began receiving loan repayments from the New Braunfels Regional Airport in FY 2022 (ten years) and ASA properties in FY 2023 (five years with a balloon payment in year six – recognized in FY 2028 above).

## Total NBEDC Expenditures – Current Commitments



Summary					
	FY 2026	FY 2027	FY 2028	FY 2029	FY 2030
<b>Administrative and Promotional Expenditures</b>	\$ 1,155,382	\$ 1,190,043	\$ 1,225,745	\$ 1,262,517	\$ 1,300,393
<b>Quality of Life</b>	\$ 3,978,210	\$ -	\$ -	\$ -	\$ -
<b>Incentives/Business Development &amp; Strategic Plans</b>	\$ 11,186,573	\$ 4,536,576	\$ 600,000	\$ -	\$ 250,000
<b>Public Infrastructure</b>	\$ 2,589,261	\$ 1,333,946	\$ 250,000	\$ 250,000	\$ 250,000
<b>Annual Debt Service - Quality of Life</b>	\$ 2,808,456	\$ 3,363,564	\$ 3,365,289	\$ 3,362,439	\$ 3,364,839
<b>Total Expenditures</b>	<b>\$ 21,717,883</b>	<b>\$ 10,424,129</b>	<b>\$ 5,441,034</b>	<b>\$ 4,874,956</b>	<b>\$ 5,165,232</b>

The projections above include all current commitments of the NBEDC. Please note that all numbers listed above are projections based on the project and spending timelines. Spending timelines are assessed regularly.

## Future Commitments – Infrastructure/Quality of Life Investments

Infrastructure Investment	Project Estimate	Previously Approved by NBEDC	Remaining Investment to be considered
Downtown ROW Enhancements - Phase 1	\$ 4,191,759	\$ 674,920	\$ 3,516,839
West Alligator Creek Trail	\$ 2,000,000	\$ 2,000,000	\$ -
Kohlenberg Road Design Services	\$ 1,308,404	\$ 1,308,404	\$ -
Citywide Pedestrian Improvements - Phase 1	\$ 1,850,007	\$ 1,850,007	\$ -
Landa Lake Dam & Spillway	\$ 1,215,000	\$ 1,215,000	\$ -
Comal River Improvements - Last Tuber's Exit	\$ 1,362,812	\$ 1,362,812	\$ -
Castell Avenue Phase 1 - Coll Street Drainage Construction	\$ 7,200,000	\$ 7,200,000	\$ -
Common Street Pedetrian Improvements	\$ 700,000	\$ 700,000	\$ -
Feasibility & Conceptual Design - Dry Comal Creek Trail	\$ 485,584	\$ 485,584	\$ -
<b>Totals</b>	<b>\$ 20,313,566</b>	<b>\$ 16,796,727</b>	<b>\$ 3,516,839</b>

## Financial Summary – Revenues, Committed Expenditures, and Projected Fund Balance

The graph above summarizes estimated revenues, committed expenditures, and changes in fund balance/Reserves based on current commitments.

