

## May NBEDC Treasurer's Report

May 21<sup>st</sup>, 2026

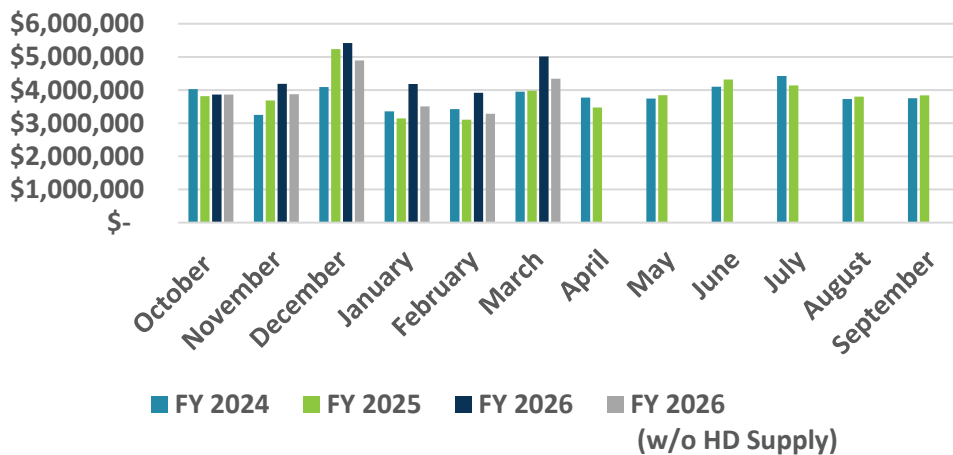
### Overview

The Monthly treasurer's report provides updates on sales tax performance, projected revenue streams, projected commitments, and expenditure timing. The NBEDC's financial commitments typically span multiple fiscal years; therefore, the report is formatted to project its financial position over the next five years.

### Sales Tax

Compared to March of last year, total sales tax collections increased by 26.1%. The significant increase is partially due to the addition of HD Supply sales tax. When the revenue related to HD Supply sales tax is removed, total collections increased by 9.2% compared to last March. When all adjustments are removed, the current period collections increased by 26.1% (8.7% without HD Supply) compared to March of last year. FY 2026 total sales tax collections are up 15.8% compared to FY 2025.

Gross Sales Tax Collections

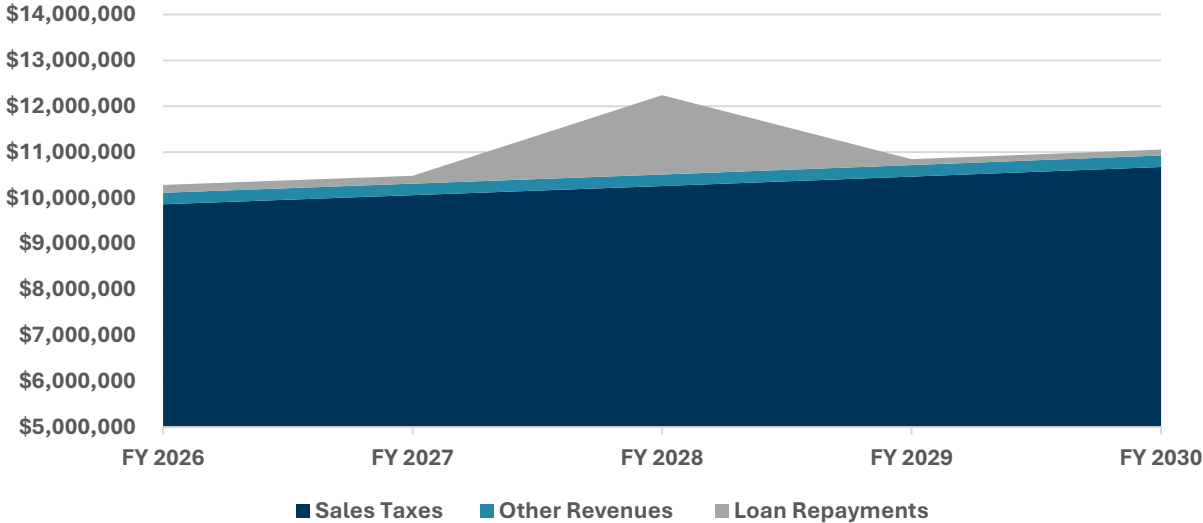


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**Revenues**

**Projected Revenues - FY 2026 to FY 2030**



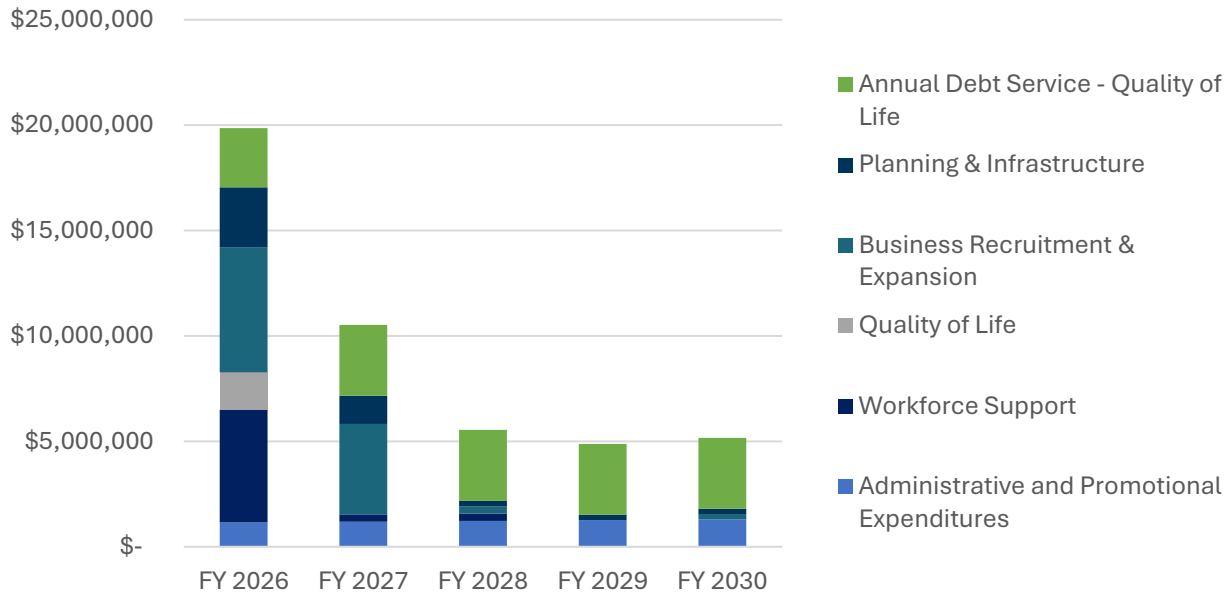
Revenue Summary					
	FY 2026	FY 2027	FY 2028	FY 2029	FY 2030
Sales Taxes	\$ 9,861,868	\$ 10,059,105	\$ 10,260,288	\$ 10,465,493	\$ 10,674,803
Other Revenues	\$ 250,000	\$ 250,625	\$ 251,252	\$ 251,880	\$ 252,509
Loan Repayments	\$ 172,954	\$ 172,954	\$ 1,728,954	\$ 128,954	\$ 128,954
<b>Total Revenues</b>	<b>\$ 10,284,822</b>	<b>\$ 10,482,684</b>	<b>\$ 12,240,493</b>	<b>\$ 10,846,327</b>	<b>\$ 11,056,267</b>

*Sales Taxes*- The graph and table above reflect the projected sales tax collections through FY 2030. The projections assume a growth of 2.0% annually.

*Loan Repayments*- The NBEDC began receiving loan repayments from the New Braunfels Regional Airport in FY 2022 (ten years) and ASA properties in FY 2023 (five years with a balloon payment in year six – recognized in FY 2028 above).

## Total NBEDC Expenditures – Current Commitments

Current Commitment Projections- FY 2026 to FY 2030



Summary					
	FY 2026	FY 2027	FY 2028	FY 2029	FY 2030
<b>Administrative and Promotional Expenditures</b>	\$ 1,155,382	\$ 1,190,043	\$ 1,225,745	\$ 1,262,517	\$ 1,300,393
<b>Workforce Support</b>	\$ 5,350,000	\$ 350,000	\$ 350,000	\$ -	\$ -
<b>Quality of Life</b>	\$ 2,713,823	\$ 250,000	\$ 250,000	\$ 250,000	\$ 250,000
<b>Business Recruitment &amp; Expansion</b>	\$ 1,640,058	\$ 3,186,576	\$ 350,000	\$ -	\$ 250,000
<b>Planning &amp; Infrastructure</b>	\$ 6,241,686	\$ 2,183,946	\$ -	\$ -	\$ -
<b>Annual Debt Service - Quality of Life</b>	\$ 2,808,456	\$ 3,363,564	\$ 3,365,289	\$ 3,362,439	\$ 3,364,839
<b>Total Expenditures</b>	<b>\$ 19,909,405</b>	<b>\$ 10,524,129</b>	<b>\$ 5,541,034</b>	<b>\$ 4,874,956</b>	<b>\$ 5,165,232</b>

The projections above include all current commitments of the NBEDC. Please note that all numbers listed above are projections based on the project and spending timelines. Spending timelines are assessed regularly.

## FY 2026 Projected Project Expenditures

### Administrative and Promotional Expenditures

Chamber of Commerce	\$ 699,996
CONB	\$ 455,386
<b>Administrative and Promotional Expenditures</b>	<b>\$ 1,155,382</b>

### Quality of Life

Last Tuber's Exit Design & Construction	\$ 180,664
Dry Comal Hike and Bike Trail	\$ 225,401
Landa Lake Dam Design & Construction	\$ 987,105
West Alligator Creek Trail	\$ 380,854
South Castell Co-Op	\$ 250,000
Downtown ROW Enhancements	\$ 268,042
Headwaters	\$ 421,757
<b>Quality of Life</b>	<b>\$ 2,713,823</b>

### Workforce Support

SPARK	\$ 250,000
Alamo Colleges District - Northeast Lakeview College	\$ 5,000,000
O&M Zipp Sports Park	\$ 100,000
<b>Workforce Support</b>	<b>\$ 5,350,000</b>

### Business Recruitment & Expansion

Calendar Holdings, LLC	\$ 36,576
Detex	\$ 553,482
Downtown NBU site acquisition	\$ 500,000
Continental ED Incentive/Aumovio	\$ 100,000
Lefko Incentive	\$ 450,000
<b>Business Recruitment &amp; Expansion</b>	<b>\$ 1,640,058</b>

### Planning & Infrastructure

Citywide Pedestrian Improvements	\$ 484,934
Streets and Utility Design Standards Master Plan	\$ 175,000
Castell Ave - Coll Street Drainage Design	\$ 99,669
Kohlenberg Road Intersection Improvements	\$ 750,000
Dry Comal Creek Floodplain Remapping	\$ 240,000
Common Street Pedestrian Improvements	\$ 563,725
Neue Incentive	\$ 1,100,000
EPS - Gruene 16 Feasibility Study	\$ 270,509
Union Pacific Railroad Company	\$ 2,557,850
<b>Planning &amp; Infrastructure</b>	<b>\$ 6,241,686</b>

### Annual Debt Service - Quality of Life Projects

Existing Debt Service	\$ 2,808,456
<b>Annual Debt Service</b>	<b>\$ 2,808,456</b>

**Total FY 2026 Projected Expenditures \$ 19,909,405**

## Financial Summary – Revenues, Committed Expenditures, and Projected Fund Balance

The graph above summarizes estimated revenues, committed expenditures, and changes in fund balance/Reserves based on current commitments.

