

November NBEDC Treasurer's Report

November 17th, 2025

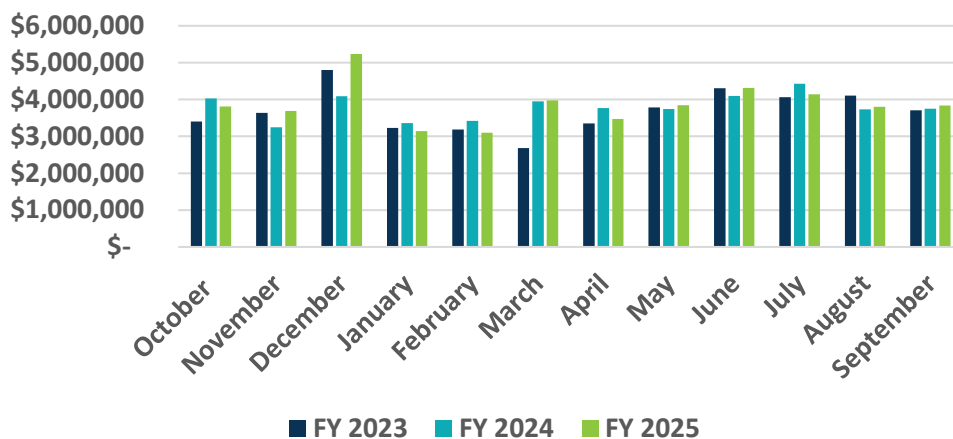
Overview

The Monthly treasurer's report provides updates on sales tax performance, projected revenue streams, projected commitments, and expenditure timing. The NBEDC's financial commitments typically span multiple fiscal years; therefore, the report is formatted to project its financial position over the next five years.

Sales Tax

Compared to September of last year, total sales tax collections increased by 2.3%. When all adjustments are removed, the current period collections increased by 3.0% compared to September of last year. FY 2025 sales tax collections are up 1.7% compared to FY 2025.

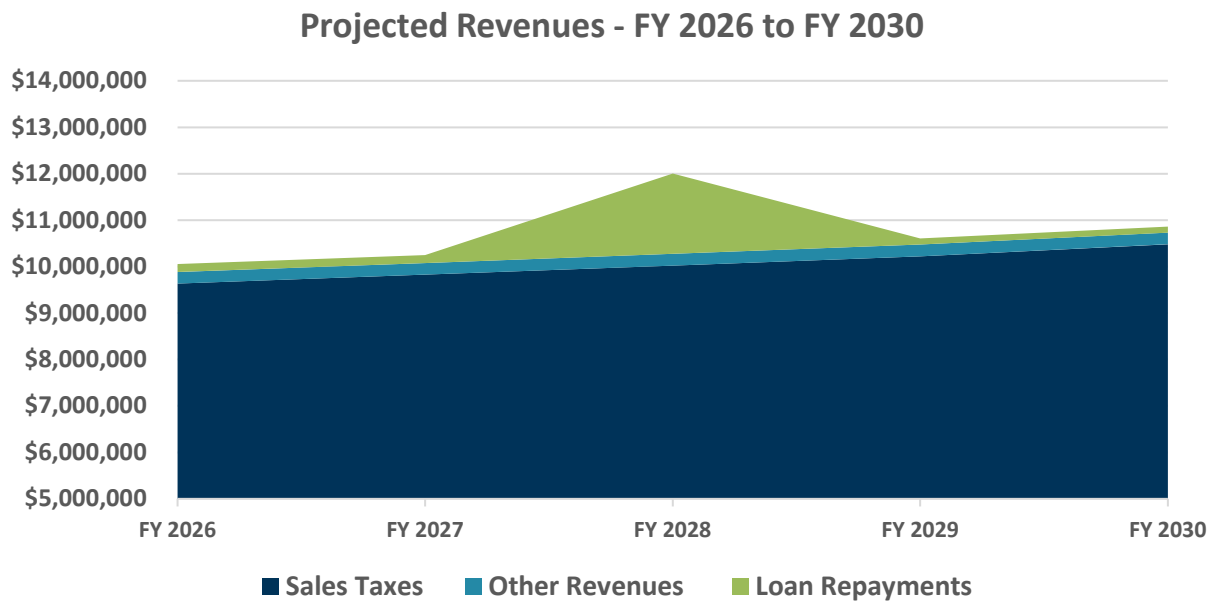
Gross Sales Tax Collections



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Revenues

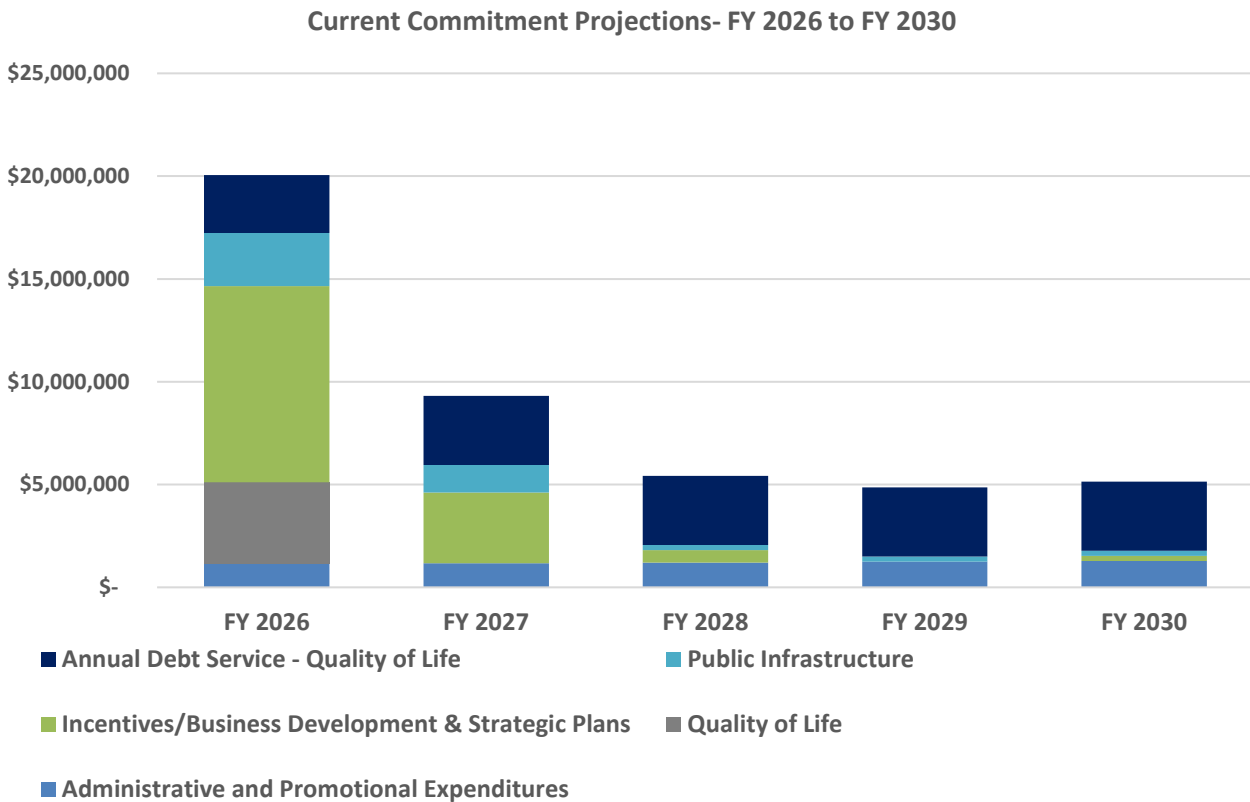


Revenue Summary					
	FY 2026	FY 2027	FY 2028	FY 2029	FY 2030
Sales Taxes	\$ 9,634,090	\$ 9,826,771	\$ 10,023,307	\$ 10,223,773	\$ 10,479,367
Other Revenues	\$ 250,000	\$ 250,625	\$ 251,252	\$ 251,880	\$ 252,509
Loan Repayments	\$ 172,954	\$ 172,954	\$ 1,728,954	\$ 128,954	\$ 128,954
Total Revenues	\$ 10,057,044	\$ 10,250,350	\$ 12,003,512	\$ 10,604,607	\$ 10,860,831

Sales Taxes- The graph and table above reflect the projected sales tax collections through FY 2030. The projections assume a growth of 2.0% annually.

Loan Repayments– The NBEDC began receiving loan repayments from the New Braunfels Regional Airport in FY 2022 (ten years) and ASA properties in FY 2023 (five years with a balloon payment in year six – recognized in FY 2028 above).

Total NBEDC Expenditures – Current Commitments



	Summary				
	FY 2026	FY 2027	FY 2028	FY 2029	FY 2030
Administrative and Promotional Expenditures	\$ 1,138,539	\$ 1,172,696	\$ 1,207,876	\$ 1,244,113	\$ 1,281,436
Quality of Life	\$ 3,978,210	\$ -	\$ -	\$ -	\$ -
Incentives/Business Development & Strategic Plans	\$ 9,536,573	\$ 3,436,576	\$ 600,000	\$ -	\$ 250,000
Public Infrastructure	\$ 2,589,261	\$ 1,333,946	\$ 250,000	\$ 250,000	\$ 250,000
Annual Debt Service - Quality of Life	\$ 2,808,456	\$ 3,363,564	\$ 3,365,289	\$ 3,362,439	\$ 3,364,839
Total Expenditures	\$ 20,051,040	\$ 9,306,781	\$ 5,423,166	\$ 4,856,552	\$ 5,146,275

The projections above include all current commitments of the NBEDC. Please note that all numbers listed above are projections based on the project and spending timelines. Spending timelines are assessed regularly.

FY 2025- Total Expenditures by Project

Please note that the project expenditure estimates below are subject to change due to year-end close processes and the annual external audit.

Project Name	FY 2025 Estimates
<i>Administrative and Promotional Expenditures</i>	
Chamber of Commerce Contract	\$ 649,992
CONB Administrative Payment	\$ 455,386
	\$ 1,105,378
<i>Quality of Life</i>	
Dry Comal Hike and Bike Trail	\$ 103,443
Last Tuber's Exit Design & Construction	\$ 1,017,645
Dry Comal Hike and Bike Trail (feasibility segments 2 & 3)	\$ 90,534
Landa Lake Dam Design & Construction	\$ 78,722
West Alligator Creek Trail	\$ 1,619,146
New Braunfels Youth Collaborative - Gym/AC project	\$ 1,251,742
	\$ 4,161,232
<i>Business Development</i>	
SPARK	\$ 250,000
Calendar Holdings, LLC	\$ 36,576
Headwaters	\$ 1,878,244
Pacific Railroad Company	\$ 2,147
Detex	\$ 410,840
Texas State Technical College	\$ 249,283
EPS - Gruene 16 Feasibility Study	\$ 92,708
Downtown NBU site acquisition	\$ 500,000
	\$ 3,419,799
<i>Public Infrastructure</i>	
Citywide Pedestrian Improvements	\$ 1,195,505
Castell Ave Drainage Design	\$ 38,573
Kohlenburg Road	\$ 617,344
Downtown ROW Enhancements	\$ 120,874
Common Street Pedestrian Improvements	\$ 135,029
	\$ 2,107,326
<i>Annual Debt Service - Quality of Life Projects</i>	\$ 2,862,406
Total Estimated Expenditures	\$ 13,656,140

Financial Summary – Revenues, Committed Expenditures, and Projected Fund Balance

The graph above summarizes estimated revenues, committed expenditures, and changes in fund balance/Reserves based on current commitments.

