

November NBEDC Treasurer's Report

November 17th, 2025

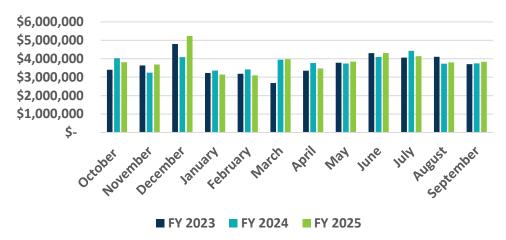
Overview

The Monthly treasurer's report provides updates on sales tax performance, projected revenue streams, projected commitments, and expenditure timing. The NBEDC's financial commitments typically span multiple fiscal years; therefore, the report is formatted to project its financial position over the next five years.

Sales Tax

Compared to September of last year, total sales tax collections increased by 2.3%. When all adjustments are removed, the current period collections increased by 3.0% compared to September of last year. FY 2025 sales tax collections are up 1.7% compared to FY 2025.

Gross Sales Tax Collections

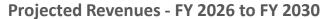


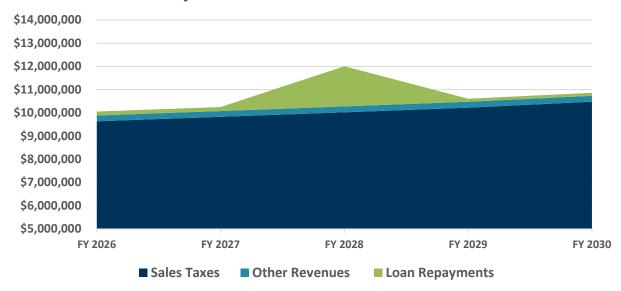


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Revenues





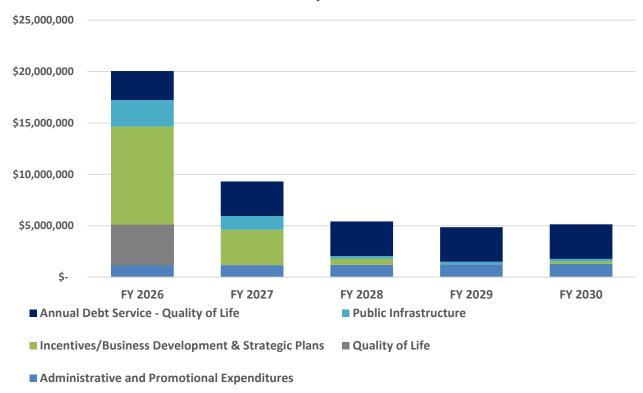
| Revenue Summary | | | | | | | | | | | |
|-----------------|----|------------|---------|------------|----|------------|----|------------|---------|------------|--|
| | | FY 2026 | FY 2027 | | | FY 2028 | | FY 2029 | FY 2030 | | |
| Sales Taxes | \$ | 9,634,090 | \$ | 9,826,771 | \$ | 10,023,307 | \$ | 10,223,773 | \$ | 10,479,367 | |
| Other Revenues | \$ | 250,000 | \$ | 250,625 | \$ | 251,252 | \$ | 251,880 | \$ | 252,509 | |
| Loan Repayments | \$ | 172,954 | \$ | 172,954 | \$ | 1,728,954 | \$ | 128,954 | \$ | 128,954 | |
| Total Revenues | \$ | 10,057,044 | \$ | 10,250,350 | \$ | 12,003,512 | \$ | 10,604,607 | \$ | 10,860,831 | |

Sales Taxes- The graph and table above reflect the projected sales tax collections through FY 2030. The projections assume a growth of 2.0% annually.

Loan Repayments— The NBEDC began receiving loan repayments from the New Braunfels Regional Airport in FY 2022 (ten years) and ASA properties in FY 2023 (five years with a balloon payment in year six — recognized in FY 2028 above).

Total NBEDC Expenditures – Current Commitments





| Summary | | | | | | | | | | |
|---|----|------------|----|-----------|----|-----------|----|-----------|----|-----------|
| | | FY 2026 | | FY 2027 | | FY 2028 | | FY 2029 | | FY 2030 |
| Administrative and Promotional Expenditures | \$ | 1,138,539 | \$ | 1,172,696 | \$ | 1,207,876 | \$ | 1,244,113 | \$ | 1,281,436 |
| Quality of Life | \$ | 3,978,210 | \$ | - | \$ | - | \$ | - | \$ | - |
| Incentives/Business Development & Strategic Plans | | | | | | | | | | |
| | \$ | 9,536,573 | \$ | 3,436,576 | \$ | 600,000 | \$ | - | \$ | 250,000 |
| Public Infrastructure | \$ | 2,589,261 | \$ | 1,333,946 | \$ | 250,000 | \$ | 250,000 | \$ | 250,000 |
| Annual Debt Service - Quality of Life | \$ | 2,808,456 | \$ | 3,363,564 | \$ | 3,365,289 | \$ | 3,362,439 | \$ | 3,364,839 |
| Total Expenditures | \$ | 20,051,040 | \$ | 9,306,781 | \$ | 5,423,166 | \$ | 4,856,552 | \$ | 5,146,275 |

The projections above include all current commitments of the NBEDC. Please note that all numbers listed above are projections based on the project and spending timelines. Spending timelines are assessed regularly.

FY 2025- Total Expenditures by Project

Please note that the project expenditure estimates below are subject to change due to year-end close processes and the annual external audit.

| Project Name | FY 2025 Estimates | | | |
|--|----------------------|------------|--|--|
| , | | | | |
| Administrative and Promotional Expenditures | | | | |
| Chamber of Commerce Contract | \$ | 649,992 | | |
| CONB Administrative Payment | \$ | 455,386 | | |
| | \$ | 1,105,378 | | |
| Quality of Life | | | | |
| Dry Comal Hike and Bike Trail | \$ | 103,443 | | |
| Last Tuber's Exit Design & Construction | \$ | 1,017,645 | | |
| Dry Comal Hike and Bike Trail (feasibility segments 2 & 3) | | 90,534 | | |
| Landa Lake Dam Design & Construction | \$ | 78,722 | | |
| West Alligator Creek Trail | \$ | 1,619,146 | | |
| New Braunfels Youth Collaborative - Gym/AC project | \$ \$ \$ \$ | 1,251,742 | | |
| | \$ | 4,161,232 | | |
| Business Development | | | | |
| SPARK | \$ | 250,000 | | |
| Calendar Holdings, LLC | \$ | 36,576 | | |
| Headwaters | \$ | 1,878,244 | | |
| Pacific Railroad Company | \$ | 2,147 | | |
| Detex | \$ | 410,840 | | |
| Texas State Technical College | \$ | 249,283 | | |
| EPS - Gruene 16 Feasibility Study | \$ \$ | 92,708 | | |
| Downtown NBU site acquisition | \$ \$ | 500,000 | | |
| | \$ | 3,419,799 | | |
| Public Infrastructure | | | | |
| Citywide Pedestrian Improvements | \$ | 1,195,505 | | |
| Castell Ave Drainage Design | \$ | 38,573 | | |
| Kohlenburg Road | \$ | 617,344 | | |
| Downtown ROW Enhancements | \$ \$ | 120,874 | | |
| Common Street Pedestrian Improvements | \$ | 135,029 | | |
| | \$ | 2,107,326 | | |
| | | | | |
| Annual Debt Service - Quality of Life Projects | \$ | 2,862,406 | | |
| | _ | | | |
| Total Estimated Expenditures | Ş | 13,656,140 | | |

<u>Financial Summary – Revenues, Committed Expenditures, and Projected Fund Balance</u>

The graph above summarizes estimated revenues, committed expenditures, and changes in fund balance/Reserves based on current commitments.

