

## September NBEDC Treasurer's Report

September 30<sup>th</sup>, 2025

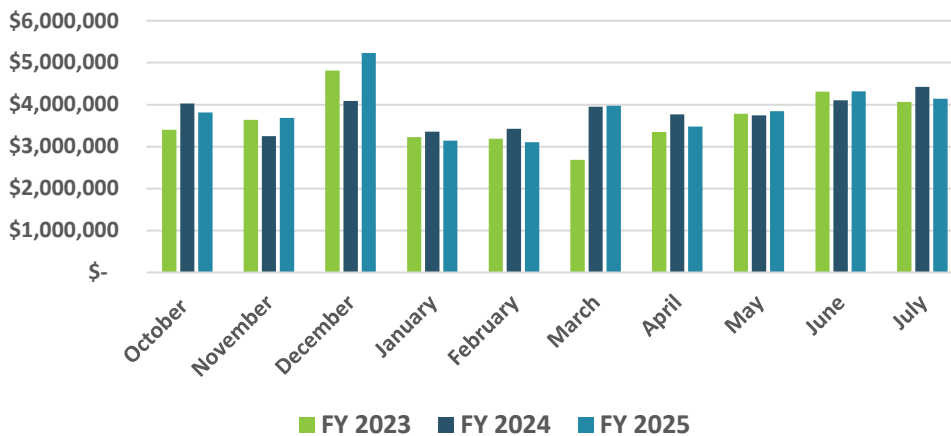
### Overview

The Monthly treasurer's report provides updates on sales tax performance, projected revenue streams, projected commitments, and expenditure timing. The NBEDC's financial commitments typically span multiple fiscal years; therefore, the report is formatted to project its financial position over the next five years.

### Sales Tax

Compared to July of last year, total sales tax collections decreased by 6.4%. When all adjustments are removed, the current period collections decreased by 4.2% compared to July of last year. The decrease in collections in July continues the trend of volatile sales tax revenues throughout the year, with some months being up and some being down. In order to keep conservative projections, staff is projecting flat collections for the remainder of the fiscal year. After all adjustments are removed, FY 2025 sales tax collections are up 1.6% compared to FY 2024.

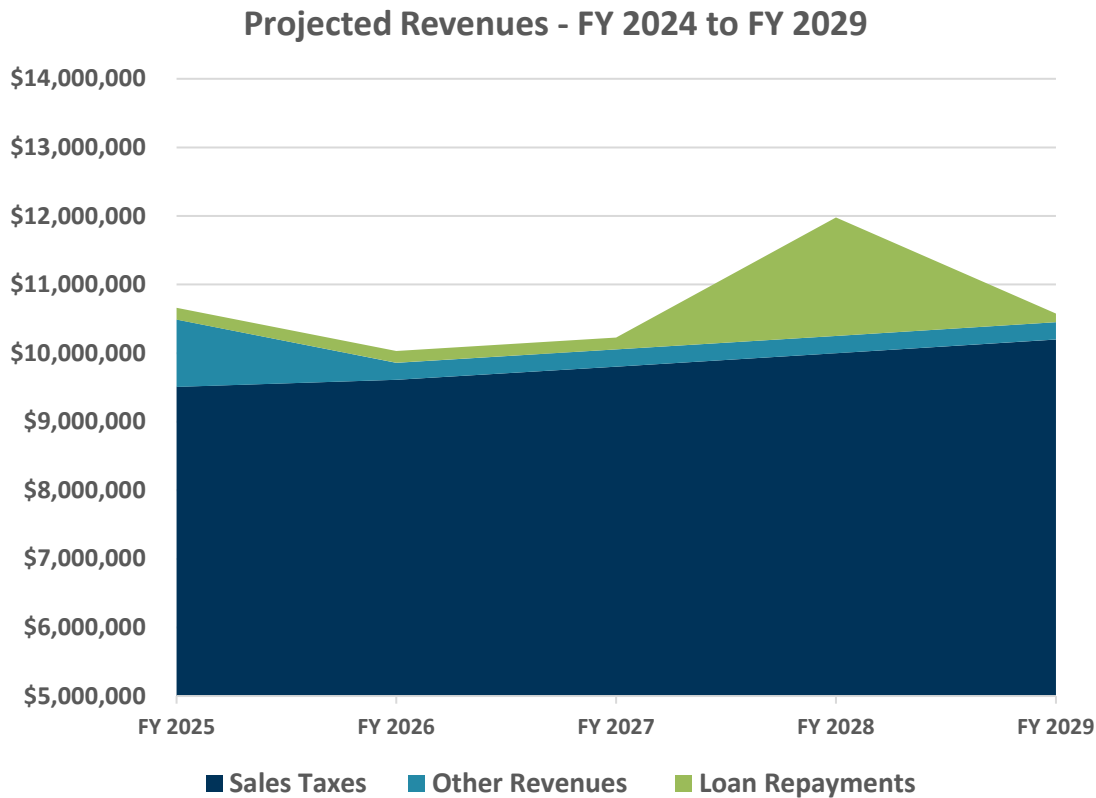
### Gross Sales Tax Collections



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## Revenues



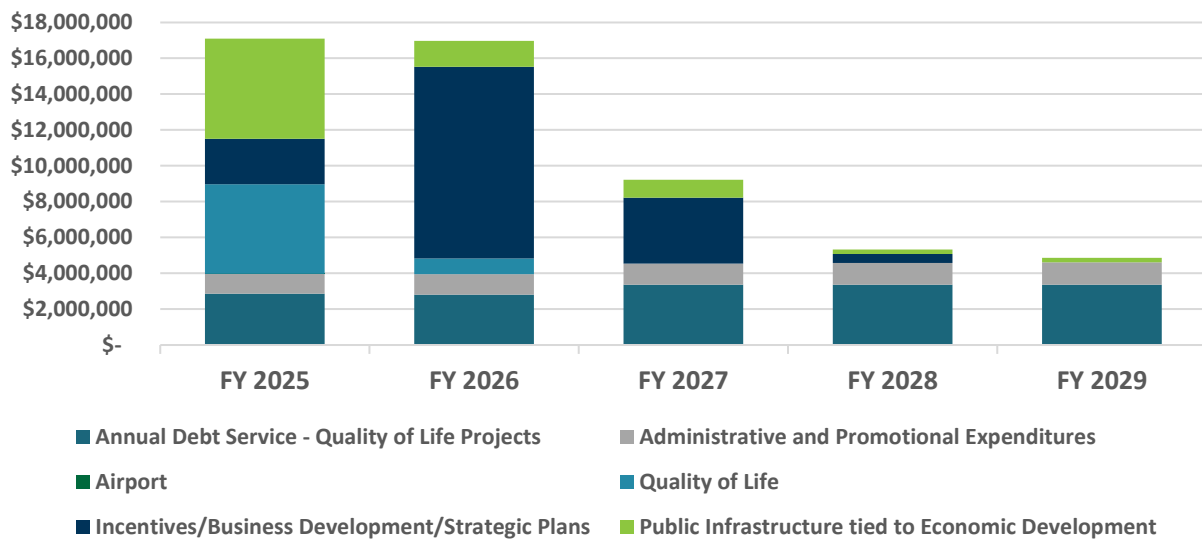
Revenue Summary					
	FY 2025	FY 2026	FY 2027	FY 2028	FY 2029
Sales Taxes	\$ 9,506,851	\$ 9,609,825	\$ 9,802,022	\$ 9,998,062	\$ 10,198,024
Other Revenues	\$ 983,540	\$ 250,000	\$ 250,625	\$ 251,252	\$ 251,880
Loan Repayments	\$ 172,954	\$ 172,954	\$ 172,954	\$ 1,728,954	\$ 128,954
<b>Total Revenues</b>	<b>\$ 10,663,345</b>	<b>\$ 10,032,779</b>	<b>\$ 10,225,601</b>	<b>\$ 11,978,268</b>	<b>\$ 10,578,857</b>

*Sales Taxes*- The graph and table above reflect the projected sales tax collections through FY 2029. The projections assume a growth of 2.0% annually.

*Loan Repayments*– The NBEDC began receiving loan repayments from the New Braunfels Regional Airport in FY 2022 (ten years) and ASA properties in FY 2023 (five years with a balloon payment in year six – recognized in FY 2028 above).

## Total NBEDC Expenditures – Current Commitments

### Current Commitment Projections - FY 2025 to FY 2029



Summary					
	FY 2025	FY 2026	FY 2027	FY 2028	FY 2029
Administrative and Promotional Expenditures	\$ 1,105,386	\$ 1,138,548	\$ 1,172,704	\$ 1,207,885	\$ 1,244,122
Airport	\$ 2,500	\$ -	\$ -	\$ -	\$ -
Quality of Life	\$ 5,008,161	\$ 881,426	\$ -	\$ -	\$ -
Incentives/Business Development/Strategic Plans	\$ 2,524,535	\$ 10,700,895	\$ 3,686,577	\$ 500,000	\$ -
Public Infrastructure tied to Economic Development	\$ 5,590,533	\$ 1,440,000	\$ 1,000,000	\$ 250,000	\$ 250,000
Annual Debt Service - Quality of Life Projects	\$ 2,862,406	\$ 2,808,456	\$ 3,363,564	\$ 3,365,289	\$ 3,362,439
<b>Total Expenditures</b>	<b>\$ 17,093,520</b>	<b>\$ 16,969,325</b>	<b>\$ 9,222,845</b>	<b>\$ 5,323,174</b>	<b>\$ 4,856,561</b>

The projections above include all current commitments of the NBEDC. Please note that all numbers listed above are projections based on the project and spending timelines. Spending timelines are assessed regularly.

## Future Commitments – Infrastructure/Quality of Life investments

Infrastructure Investment	Project Estimate	Previously Approved by NBEDC	Remaining Investment to be considered
Downtown ROW Enhancements - Phase 1	\$ 4,191,759	\$ 674,920	\$ 3,516,839
West Alligator Creek Trail	\$ 2,000,000	\$ 2,000,000	-
Kohlenberg Road Design Services	\$ 1,308,404	\$ 1,308,404	-
Citywide Pedestrian Improvements - Phase 1	\$ 1,850,007	\$ 1,850,007	-
Landa Lake Dam & Spillway	\$ 1,215,000	\$ 1,215,000	-
Comal River Improvements - Last Tuber's Exit	\$ 1,362,812	\$ 1,362,812	-
Castell Avenue Phase 1 - Coll Street Drainage Construction	\$ 7,200,000	\$ 7,200,000	-
Common Street Pedetrian Improvements	\$ 700,000	\$ 700,000	-
Feasibility & Conceptual Design - Dry Comal Creek Trail	\$ 485,584	\$ 485,584	-
<b>Totals</b>	<b>\$ 20,313,566</b>	<b>\$ 16,796,727</b>	<b>\$ 3,516,839</b>

## Financial Summary – Revenues, Committed Expenditures, and Projected Fund Balance

The graph above summarizes estimated revenues, committed expenditures, and changes in fund balance/Reserves based on current commitments.

