

## April NBEDC Treasurer's Report

April 12, 2025

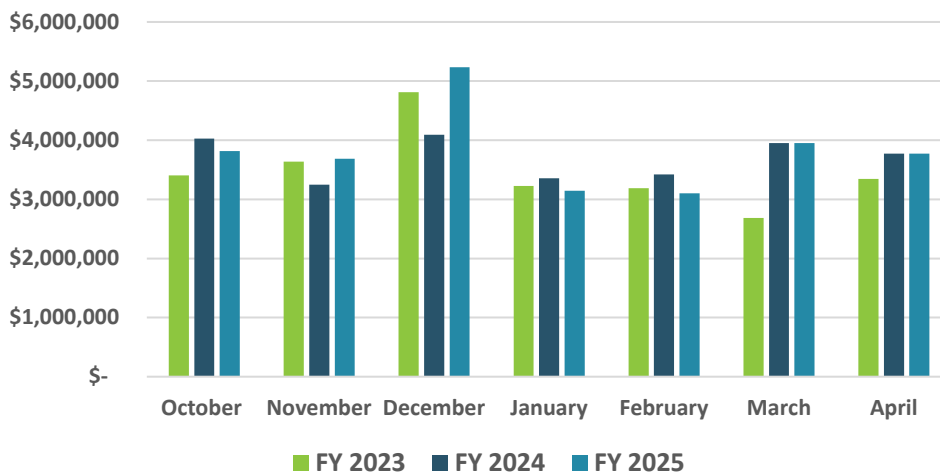
### Overview

The Monthly treasurer's report provides updates on sales tax performance, projected revenue streams, projected commitments, and expenditure timing. The NBEDC's financial commitments typically span multiple fiscal years; therefore, the report is formatted to project its financial position over the next five years.

### Sales Tax

Compared to February of last year, total sales tax collections for February decreased by -9.3%, and current period collections decreased by -11.8%. Collections continue to exhibit a volatile pattern, reflecting nationwide economic uncertainty. After all adjustments are removed, FY 2025 sales tax collections are down -4.8% compared to FY 2024.

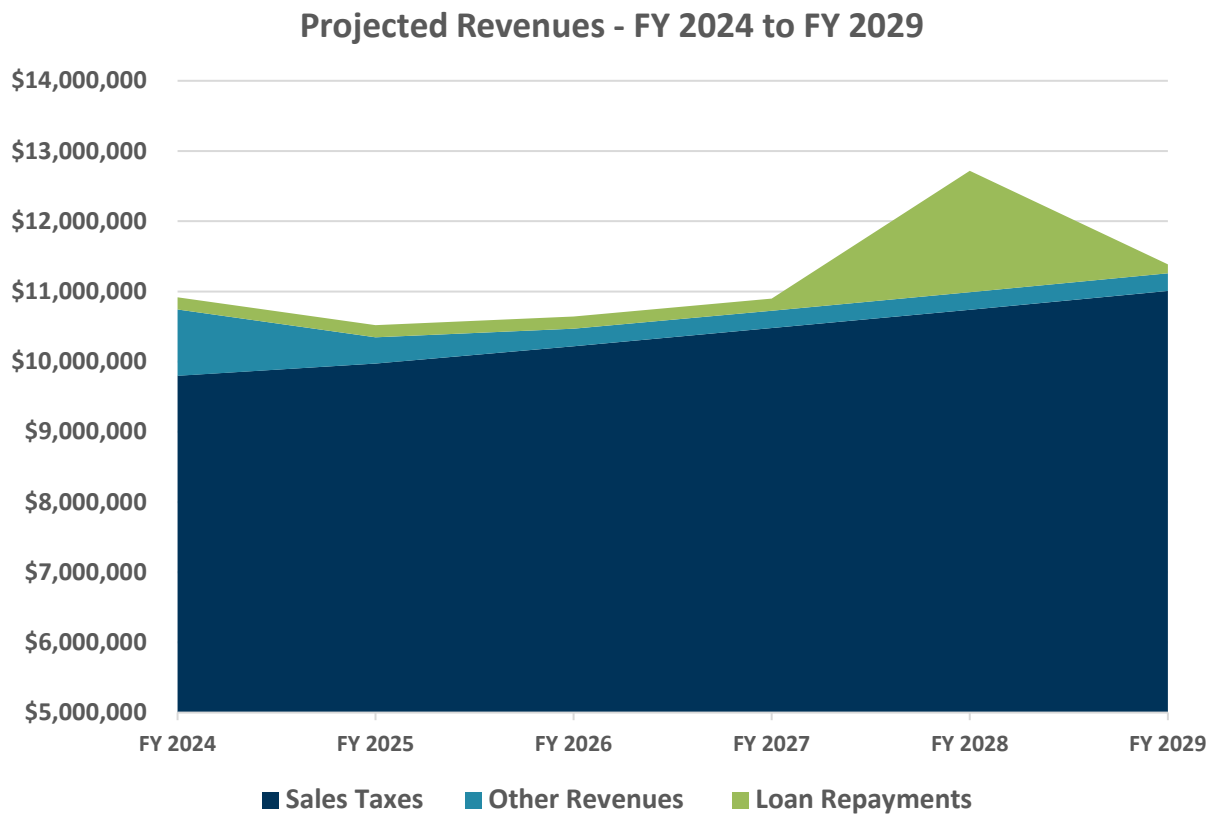
### Gross Sales Tax Collections



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## Revenues



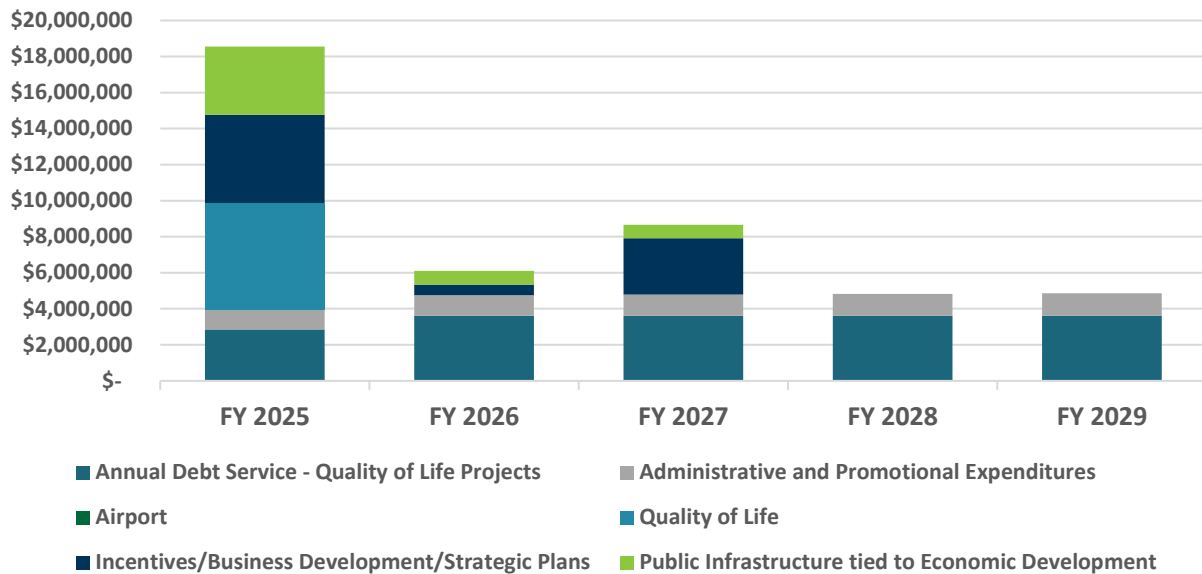
Revenue Summary						
	FY 2024	FY 2025	FY 2026	FY 2027	FY 2028	FY 2029
Sales Taxes	\$ 9,796,748	\$ 9,971,118	\$ 10,220,395	\$ 10,475,905	\$ 10,737,803	\$ 11,006,248
Other Revenues	\$ 944,135	\$ 375,000	\$ 250,000	\$ 250,625	\$ 251,252	\$ 251,880
Loan Repayments	\$ 172,954	\$ 172,954	\$ 172,954	\$ 172,954	\$ 1,728,954	\$ 128,954
<b>Total Revenues</b>	<b>\$ 10,913,837</b>	<b>\$ 10,519,072</b>	<b>\$ 10,643,349</b>	<b>\$ 10,899,484</b>	<b>\$ 12,718,009</b>	<b>\$ 11,387,082</b>

*Sales Taxes-* The graph and table above reflect the projected sales tax collections through FY 2029. The projections assume a growth of 2.0% annually.

*Loan Repayments-* The NBEDC began receiving loan repayments from the New Braunfels Regional Airport in FY 2022 (ten years) and ASA properties in FY 2023 (five years with a balloon payment in year six – recognized in FY 2028 above).

## Total NBEDC Expenditures – Current Commitments

### Current Commitment Projections - FY 2024 to FY 2029



	Summary					
	FY 2025	FY 2026	FY 2027	FY 2028	FY 2029	FY 2030
Administrative and Promotional Expenditures	\$ 1,105,386	\$ 1,138,548	\$ 1,172,704	\$ 1,207,885	\$ 1,244,122	\$ 1,281,445
Airport	\$ 2,500	\$ -	\$ -	\$ -	\$ -	\$ -
Quality of Life	\$ 5,891,865	\$ -	\$ -	\$ -	\$ -	\$ -
Incentives/Business Development/Strategic Plans	\$ 4,903,854	\$ 596,576	\$ 3,124,653	\$ -	\$ -	\$ -
Public Infrastructure tied to Economic Development	\$ 3,790,533	\$ 750,000	\$ 750,000	\$ -	\$ -	\$ -
Annual Debt Service - Quality of Life Projects	\$ 2,862,406	\$ 3,611,964	\$ 3,613,564	\$ 3,615,289	\$ 3,612,439	\$ 3,614,839
<b>Total Expenditures</b>	<b>\$ 18,556,544</b>	<b>\$ 6,097,088</b>	<b>\$ 8,660,921</b>	<b>\$ 4,823,174</b>	<b>\$ 4,856,561</b>	<b>\$ 4,896,285</b>

The projections above include all current commitments of the NBEDC, including those most recently approved, including the intersection improvements for Kohlenberg Road. The NE Parkland acquisition and Castell Avenue phase 1 project (Coll Street Drainage) are reflected in the debt service category.

## Future Commitments – Infrastructure/Quality of Life investments

Infrastructure Investment	Project Estimate	Previously Approved by NBEDC	Remaining Investment to be considered
Downtown ROW Enhancements - Phase 1	\$ 4,191,759	\$ 674,920	\$ 3,516,839
West Alligator Creek Trail	\$ 2,000,000	\$ 2,000,000	-
Kohlenberg Road Design Services	\$ 1,308,404	\$ 1,308,404	-
Citywide Pedestrian Improvements - Phase 1	\$ 1,850,007	\$ 1,850,007	-
Landa Lake Dam & Spillway	\$ 1,215,000	\$ 1,215,000	-
Comal River Improvements - Last Tuber's Exit	\$ 1,362,812	\$ 1,362,812	-
Castell Avenue Phase 1 - Coll Street Drainage Construction	\$ 7,200,000	\$ 7,200,000	-
Common Street Pedetrian Improvements	\$ 700,000	\$ 700,000	-
Feasibility & Conceptual Design - Dry Comal Creek Trail	\$ 485,584	\$ 485,584	-
<b>Totals</b>	<b>\$ 20,313,566</b>	<b>\$ 16,796,727</b>	<b>\$ 3,516,839</b>

## Financial Summary – Revenues, Committed Expenditures, and Projected Fund Balance

The graph above summarizes estimated revenues, committed expenditures, and changes in fund balance/Reserves based on current commitments.

