

March NBEDC Treasurer's Report

March 19th, 2026

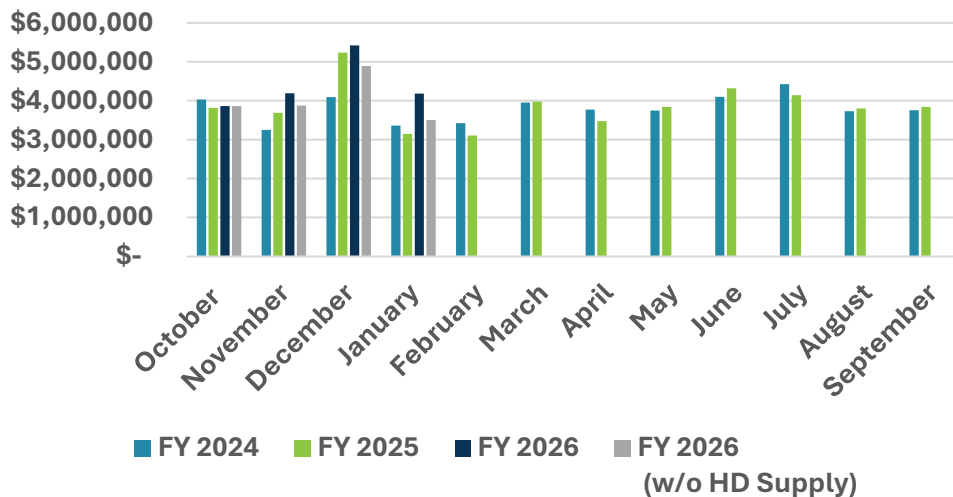
Overview

The Monthly treasurer's report provides updates on sales tax performance, projected revenue streams, projected commitments, and expenditure timing. The NBEDC's financial commitments typically span multiple fiscal years; therefore, the report is formatted to project its financial position over the next five years.

Sales Tax

Compared to January of last year, total sales tax collections increased by 32.9%. The significant increase is partially due to the addition of HD Supply sales tax. When the revenue related to HD Supply sales tax is removed, total collections increased by 11.4% compared to last January. When all adjustments are removed, the current period collections increased by 33.9% (10.8% without HD Supply) compared to January of last year. FY 2026 total sales tax collections are up 11.1% compared to FY 2025.

Gross Sales Tax Collections

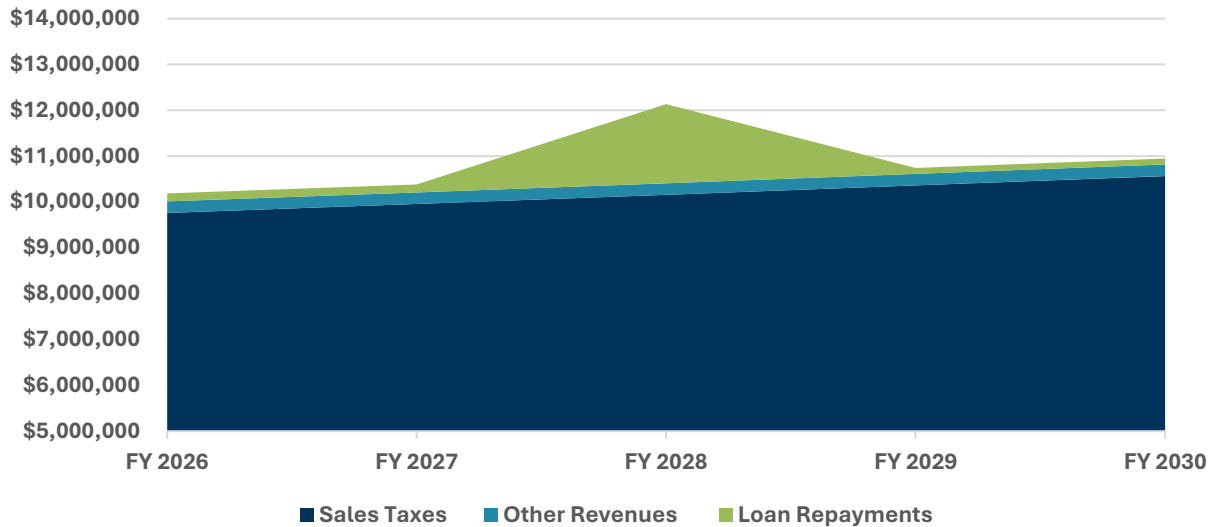


For more information,
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Revenues

Projected Revenues - FY 2026 to FY 2030

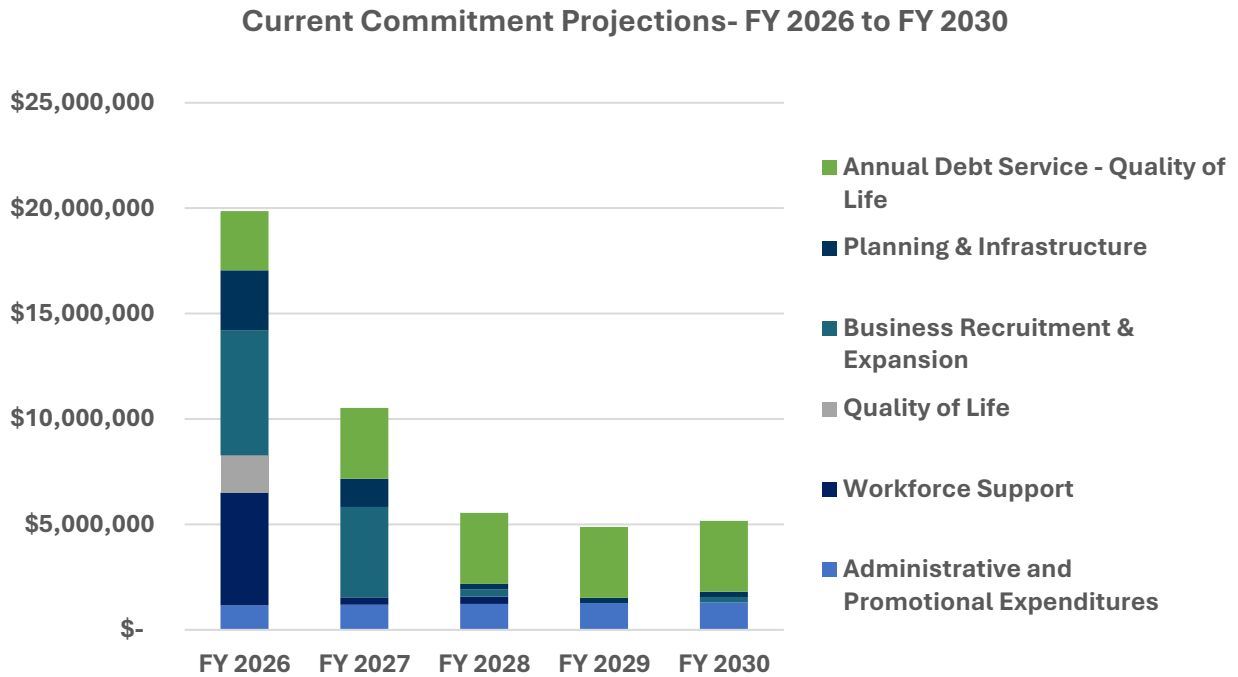


Revenue Summary					
	FY 2026	FY 2027	FY 2028	FY 2029	FY 2030
Sales Taxes	\$ 9,761,104	\$ 9,956,326	\$ 10,155,453	\$ 10,358,562	\$ 10,565,733
Other Revenues	\$ 250,000	\$ 250,625	\$ 251,252	\$ 251,880	\$ 252,509
Loan Repayments	\$ 172,954	\$ 172,954	\$ 1,728,954	\$ 128,954	\$ 128,954
Total Revenues	\$ 10,184,058	\$ 10,379,905	\$ 12,135,658	\$ 10,739,395	\$ 10,947,196

Sales Taxes- The graph and table above reflect the projected sales tax collections through FY 2030. The projections assume a growth of 2.0% annually.

Loan Repayments- The NBEDC began receiving loan repayments from the New Braunfels Regional Airport in FY 2022 (ten years) and ASA properties in FY 2023 (five years with a balloon payment in year six – recognized in FY 2028 above).

Total NBEDC Expenditures – Current Commitments



Summary					
	FY 2026	FY 2027	FY 2028	FY 2029	FY 2030
Administrative and Promotional Expenditures	\$ 1,155,382	\$ 1,190,043	\$ 1,225,745	\$ 1,262,517	\$ 1,300,393
Workforce Support	\$ 5,350,000	\$ 350,000	\$ 350,000	\$ -	\$ -
Quality of Life	\$ 1,774,024	\$ -	\$ -	\$ -	\$ -
Business Recruitment & Expansion	\$ 5,936,573	\$ 4,286,576	\$ 350,000	\$ -	\$ 250,000
Planning & Infrastructure	\$ 2,831,370	\$ 1,333,946	\$ 250,000	\$ 250,000	\$ 250,000
Annual Debt Service - Quality of Life	\$ 2,808,456	\$ 3,363,564	\$ 3,365,289	\$ 3,362,439	\$ 3,364,839
Total Expenditures	\$ 19,855,805	\$10,524,129	\$ 5,541,034	\$ 4,874,956	\$ 5,165,232

The projections above include all current commitments of the NBEDC. Please note that all numbers listed above are projections based on the project and spending timelines. Spending timelines are assessed regularly.

FY 2026 Projected Project Expenditures

Administrative and Promotional Expenditures

Chamber of Commerce	\$ 699,996
CONB	\$ 455,386
Administrative and Promotional Expenditures	\$ 1,155,382

Quality of Life

Last Tuber's Exit Design & Construction	\$ 180,664
Dry Comal Hike and Bike Trail	\$ 225,401
Landa Lake Dam Design & Construction	\$ 987,105
West Alligator Creek Trail	\$ 380,854
Quality of Life	\$ 1,774,024

Workforce Support

SPARK	\$ 250,000
Alamo Colleges District - Northeast Lakeview College	\$ 5,000,000
O&M Zipp Sports Park	\$ 100,000
Workforce Support	\$ 5,350,000

Business Recruitment & Expansion

Calendar Holdings, LLC	\$ 36,576
Headwaters	\$ 421,757
Union Pacific Railroad Company	\$ 2,557,850
Detex	\$ 553,482
EPS - Gruene 16 Feasibility Study	\$ 216,909
Downtown NBU site acquisition	\$ 500,000
Continental ED Incentive/Aumovio	\$ 100,000
Neue Incentive	\$ 1,100,000
Lefko Incentive	\$ 450,000
Business Recruitment & Expansion	\$ 5,936,573

Planning & Infrastructure

Citywide Pedestrian Improvements	\$ 484,934
Streets and Utility Design Standards Master Plan	\$ 175,000
Castell Ave Drainage Design	\$ 99,669
Kohlenberg Road Intersection Improvements	\$ 750,000
Downtown ROW Enhancements	\$ 268,042
South Castell Co-Op	\$ 250,000
Dry Comal Creek Floodplain Remapping	\$ 240,000
Common Street Pedestrian Improvements	\$ 563,725
Planning & Infrastructure	\$ 2,831,370

Annual Debt Service - Quality of Life Projects

Existing Debt Service	\$ 2,808,456
Annual Debt Service	\$ 2,808,456

Total FY 2026 Projected Expenditures \$ 19,855,805

Financial Summary – Revenues, Committed Expenditures, and Projected Fund Balance

The graph above summarizes estimated revenues, committed expenditures, and changes in fund balance/Reserves based on current commitments.

