

March NBEDC Treasurer's Report

March 21st, 2024

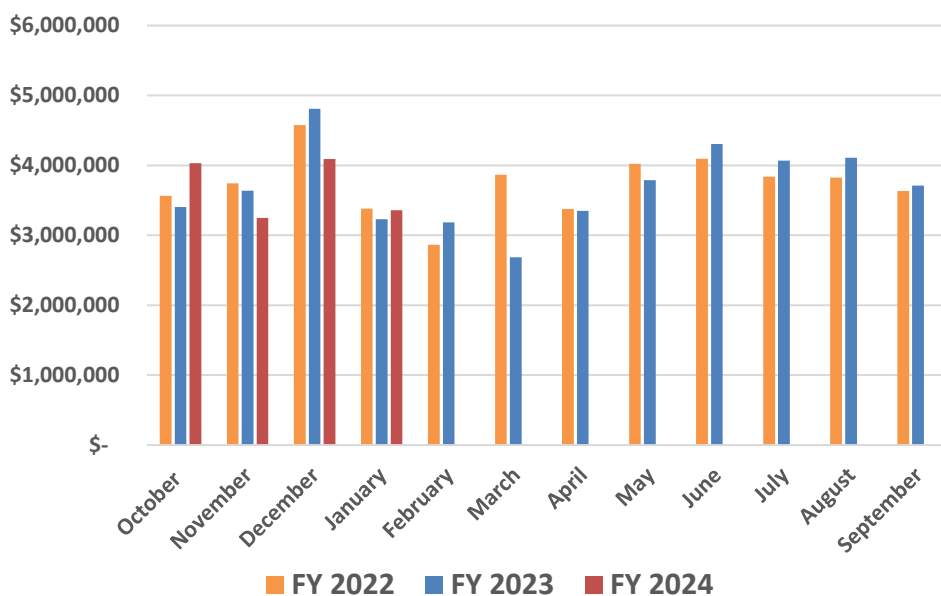
Overview

The Monthly treasurer's report provides updates on sales tax performance, projected revenue streams and projected commitments and timing of expenditures. The financial commitments of the NBEDC typically span multiple fiscal years; therefore, the report is formatted to project the financial position of the NBEDC over the next five years.

Sales Tax

Sales tax collections for the month of January increased by 4.0%. When adjustments are removed, current to current collections were essentially flat. The variance between the two figures is driven entirely by an audit adjustment correction included in the January payment. At the time this report was completed, the industry level data was not yet available for the month of January. Through the first four months of the fiscal year, sales taxes are down 3.0%, but remain slightly above the FY 2024 budget projection.

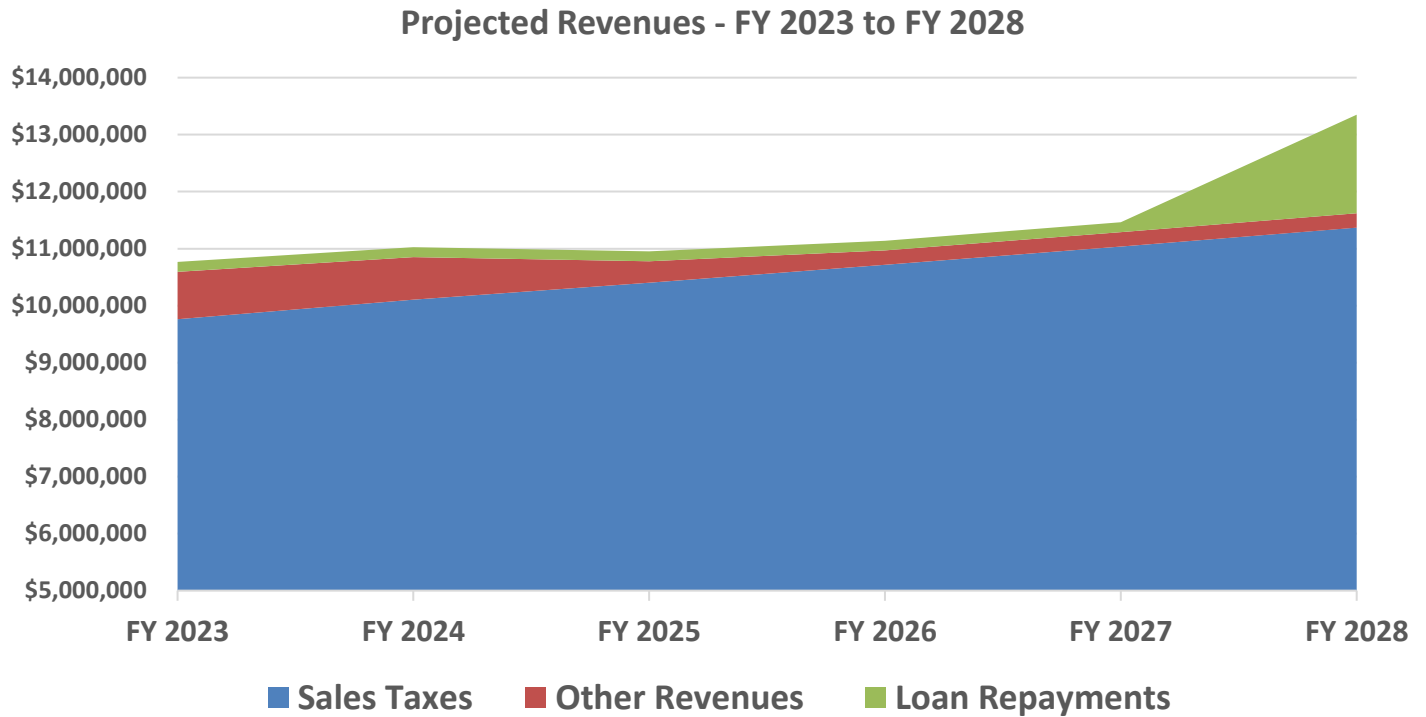
Gross Sales Tax Collections



For more information contact:

Jared Werner
Assistant City Manager
jwerner@nbtexas.org
830-221-4385

Revenues



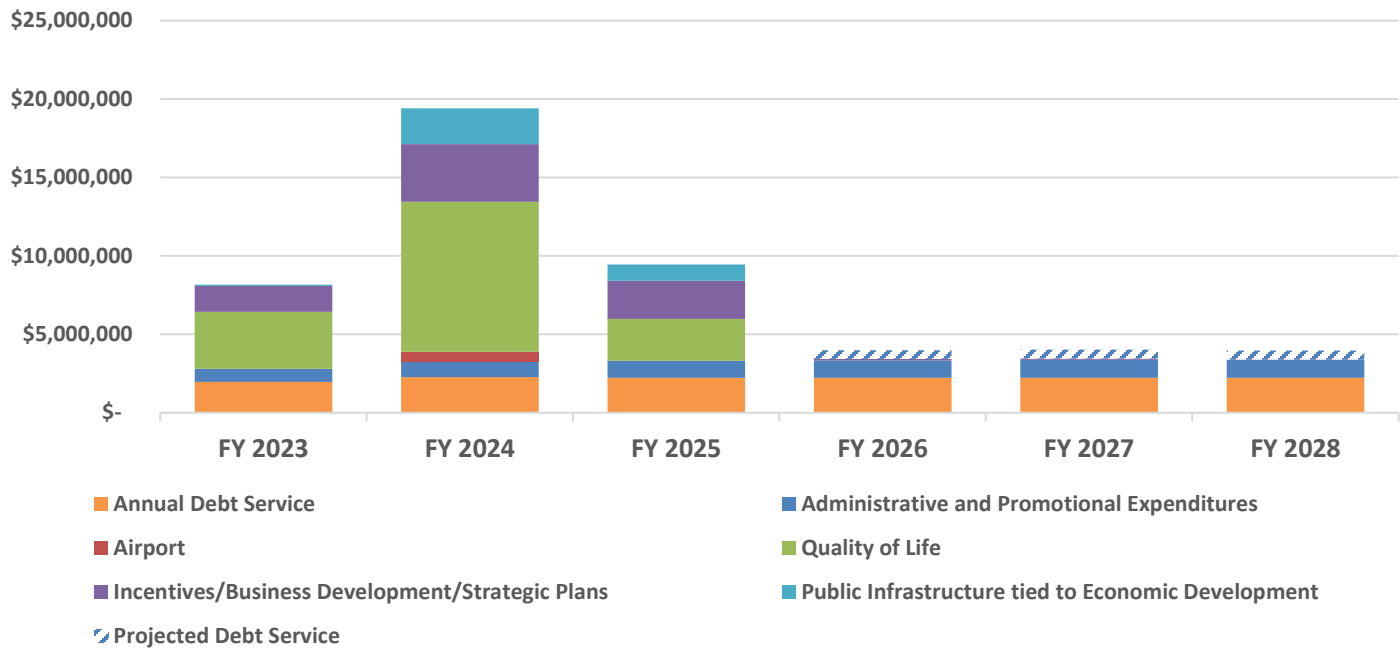
Revenue Projections	FY 2023	FY 2024	FY 2025	FY 2026	FY 2027	FY 2028
Sales Taxes	\$9,761,673	\$10,101,898	\$10,404,955	\$10,717,103	\$11,038,617	\$11,369,775
Interest Earnings	\$831,723	\$750,000	\$375,000	\$250,000	\$250,625	\$251,252
Loan repayments/reimbursements	\$131,900	\$172,954	\$172,954	\$172,954	\$172,954	\$1,728,954
Total Revenues	\$10,766,350	\$11,024,852	\$10,952,909	\$11,140,057	\$11,462,196	\$13,349,981

Sales Taxes - the graph and table above reflect the projected sales tax collections through FY 2028. The projections assume conservative growth of 2.5% through FY 4; 2.5% and 3% thereafter.

Loan Repayments – The NBEDC began receiving loan repayments from the New Braunfels Regional Airport in FY 2022 (ten year) and ASA properties in FY 2023 (five years with a balloon payment in year six – recognized in FY 2028 above).

Total NBEDC Expenditures – Current Commitments

Current Commitment Projections - FY 2023 to FY 2028



Current Commitments	FY 2023	FY 2024	FY 2025	FY 2026	FY 2027	FY 2028
Admin/Promotional Expenditures	\$839,996	\$1,005,386	\$1,067,548	\$1,099,574	\$1,132,561	\$1,166,538
Airport	\$0	\$600,000	\$0	\$0	\$0	\$0
Quality of Life	\$3,624,967	\$9,568,668	\$2,687,326	\$0	\$0	\$0
Incentive/Business Development/Strategic Plans	\$1,649,427	\$3,686,821	\$2,416,925	\$96,576	\$96,146	\$0
Public Infrastructure tied to Economic Development	\$92,223	\$2,270,583	\$1,050,828	\$0	\$0	\$0
Annual Debt Service	\$1,967,856	\$2,270,948	\$2,235,831	\$2,235,631	\$2,235,356	\$2,235,956
Projected Debt Service			\$553,508	\$553,508	\$553,508	\$553,508
Total Expenditures	\$8,174,469	\$19,402,406	\$9,458,457	\$3,985,289	\$4,017,571	\$3,956,002

Projections above include all current commitments of the NBEDC – including those most recently approved such as the New Braunfels Youth Collaborative facility improvements/upgrades as well as the Common Street pedestrian improvements. In addition, the Castell Avenue phase 1 project (Coll Street Drainage) is also reflected in the “potential debt service” category. The NBEDC can finalize a specific funding strategy for this initiative as it draws closer to construction.

Future Commitments – Infrastructure/Quality of Life investments

Infrastructure Investment	Project Estimate	Previously Approved by NBEDC	Remaining investment to be considered
Downtown ROW Enhancements - Phase 1	\$ 4,191,759	\$ 474,920	\$ 3,716,839
Citywide Pedestrian Improvements - Phase 1	\$ 3,179,635	\$ 260,007	\$ 2,919,628
West Alligator Creek Trail	\$ 3,541,000	\$ 2,000,000	\$ 1,541,000
Landa Lake Dam & Spillway	\$ 1,180,000	\$ 215,000	\$ 965,000
Comal River Improvements - Last Tuber's Exit	\$ 944,100	\$ 162,812	\$ 781,288
Kohlenberg Road Design Services	\$ 1,600,000	\$ 1,308,404	\$ 291,596
Castell Avenue Phase 1 - Coll Street Drainage Construction	\$ 7,200,000	\$ 7,200,000	-
Common Street Pedestrian Improvements	\$ 700,000	\$ 700,000	-
Feasibility & Conceptual Design - Dry Comal Creek Trail	\$ 485,584	\$ 485,584	-
Totals	\$ 23,022,078	\$ 12,806,727	\$ 10,215,351

Financial Summary – Revenues, Committed Expenditures, and projected Fund Balance (reserves)

The graph above summarizes estimated revenues, committed expenditures and changes to fund balance/Reserves (only based on current commitments).

