

February NBEDC Treasurer's Report

February 19th, 2026

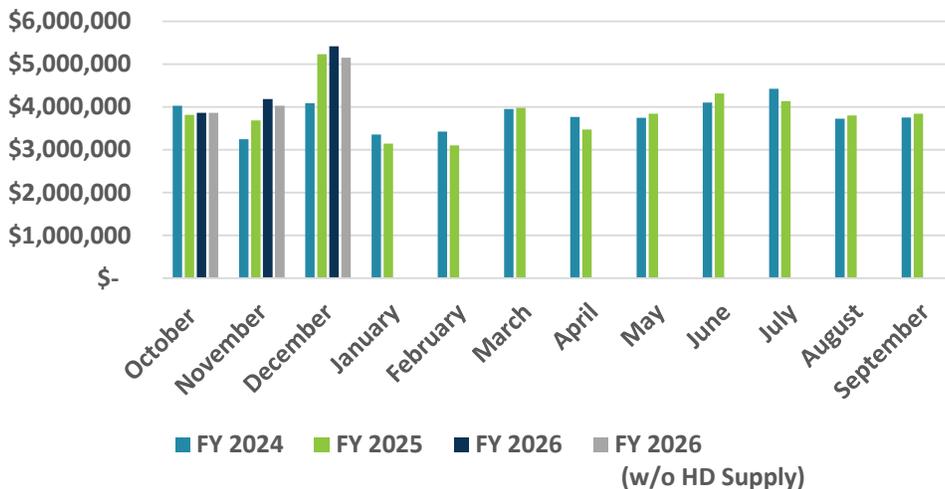
Overview

The Monthly treasurer's report provides updates on sales tax performance, projected revenue streams, projected commitments, and expenditure timing. The NBEDC's financial commitments typically span multiple fiscal years; therefore, the report is formatted to project its financial position over the next five years.

Sales Tax

Compared to December of last year, total sales tax collections increased by 3.5%. In December of FY 2025, a significant one-time audit collection (approx. \$567k) was received as a part of sales tax revenues. When a growth comparison is made excluding the audit collection and the contribution of HD Supply sales tax (both one-time factors), total sales tax has increased by 10.4%. When all adjustments are removed, the current period collections increased by 16.0% (10.1% without HD Supply) compared to December of last year. FY 2026 total sales tax collections are up 5.8% compared to FY 2025.

Gross Sales Tax Collections

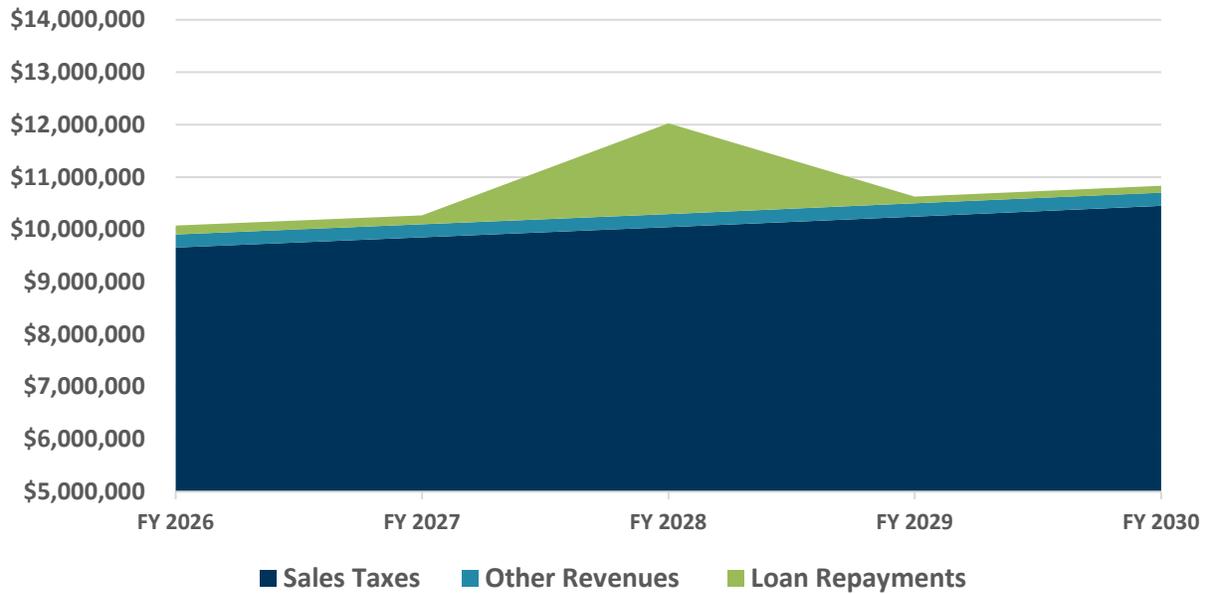


For more information contact:

Jared Werner
Assistant City Manager
jwerner@newbraunfels.gov
830-221-4385

Revenues

Projected Revenues - FY 2026 to FY 2030

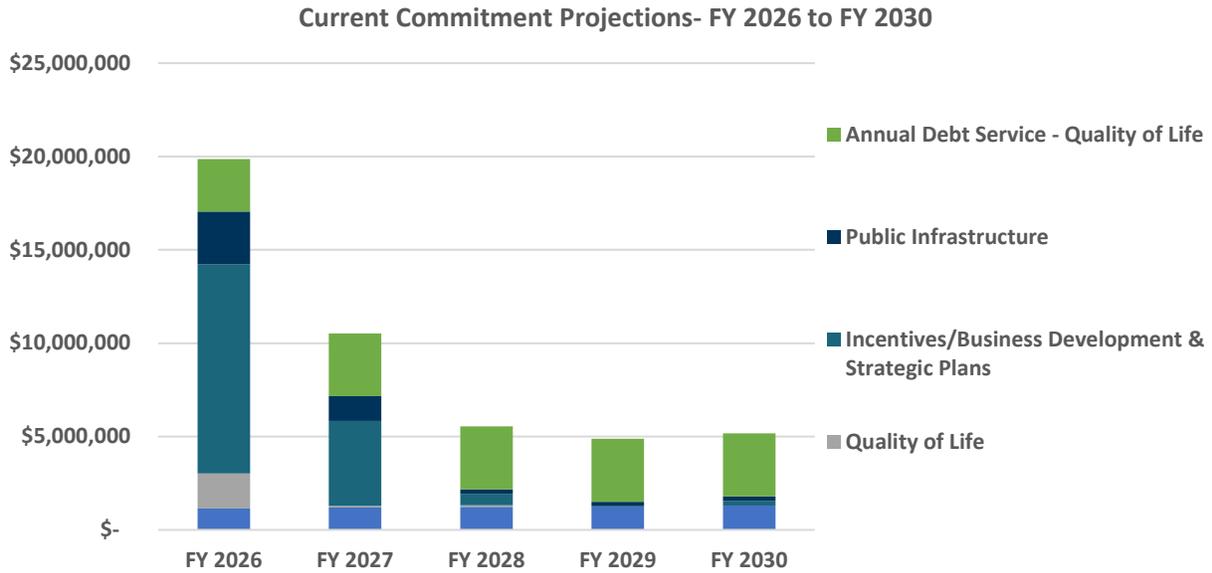


Revenue Summary					
	FY 2026	FY 2027	FY 2028	FY 2029	FY 2030
Sales Taxes	\$ 9,655,304	\$ 9,848,410	\$ 10,045,379	\$ 10,246,286	\$ 10,451,212
Other Revenues	\$ 250,000	\$ 250,625	\$ 251,252	\$ 251,880	\$ 252,509
Loan Repayments	\$ 172,954	\$ 172,954	\$ 1,728,954	\$ 128,954	\$ 128,954
Total Revenues	\$ 10,078,258	\$ 10,271,989	\$ 12,025,584	\$ 10,627,120	\$ 10,832,675

Sales Taxes- The graph and table above reflect the projected sales tax collections through FY 2030. The projections assume a growth of 2.0% annually.

Loan Repayments- The NBEDC began receiving loan repayments from the New Braunfels Regional Airport in FY 2022 (ten years) and ASA properties in FY 2023 (five years with a balloon payment in year six – recognized in FY 2028 above).

Total NBEDC Expenditures – Current Commitments



	Summary				
	FY 2026	FY 2027	FY 2028	FY 2029	FY 2030
Administrative and Promotional Expenditures	\$ 1,155,382	\$ 1,190,043	\$ 1,225,745	\$ 1,262,517	\$ 1,300,393
Quality of Life	\$ 1,874,024	\$ 100,000	\$ 100,000	\$ -	\$ -
Incentives/Business Development & Strategic Plans	\$ 11,186,573	\$ 4,536,576	\$ 600,000	\$ -	\$ 250,000
Public Infrastructure	\$ 2,831,370	\$ 1,333,946	\$ 250,000	\$ 250,000	\$ 250,000
Annual Debt Service - Quality of Life	\$ 2,808,456	\$ 3,363,564	\$ 3,365,289	\$ 3,362,439	\$ 3,364,839
Total Expenditures	\$ 19,855,805	\$ 10,524,129	\$ 5,541,034	\$ 4,874,956	\$ 5,165,232

The projections above include all current commitments of the NBEDC. Please note that all numbers listed above are projections based on the project and spending timelines. Spending timelines are assessed regularly.

Financial Summary – Revenues, Committed Expenditures, and Projected Fund Balance

The graph above summarizes estimated revenues, committed expenditures, and changes in fund balance/Reserves based on current commitments.

