

April NBEDC Treasurer's Report

April 16th, 2026

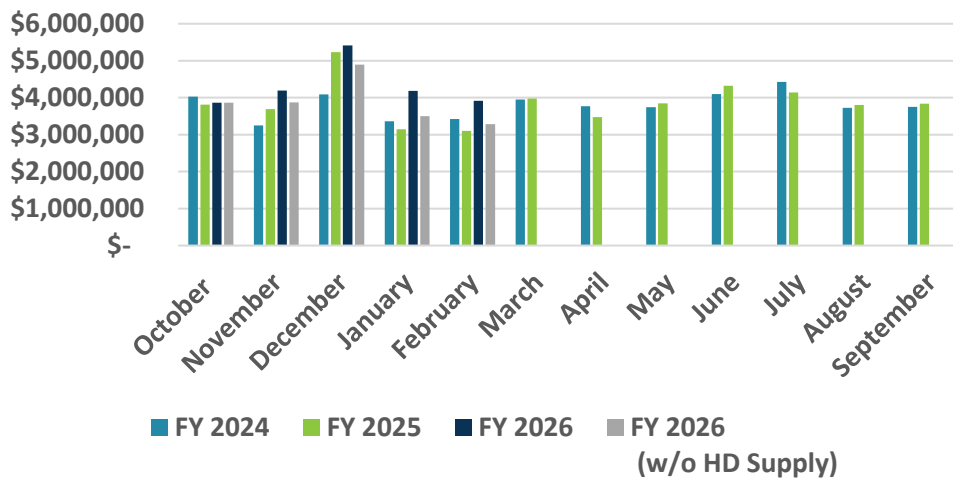
Overview

The Monthly treasurer's report provides updates on sales tax performance, projected revenue streams, projected commitments, and expenditure timing. The NBEDC's financial commitments typically span multiple fiscal years; therefore, the report is formatted to project its financial position over the next five years.

Sales Tax

Compared to February of last year, total sales tax collections increased by 26.3%. The significant increase is partially due to the addition of HD Supply sales tax. When the revenue related to HD Supply sales tax is removed, total collections increased by 5.8% compared to last February. When all adjustments are removed, the current period collections increased by 30.3% (8.6% without HD Supply) compared to February of last year. FY 2026 total sales tax collections are up 13.6% compared to FY 2025.

Gross Sales Tax Collections

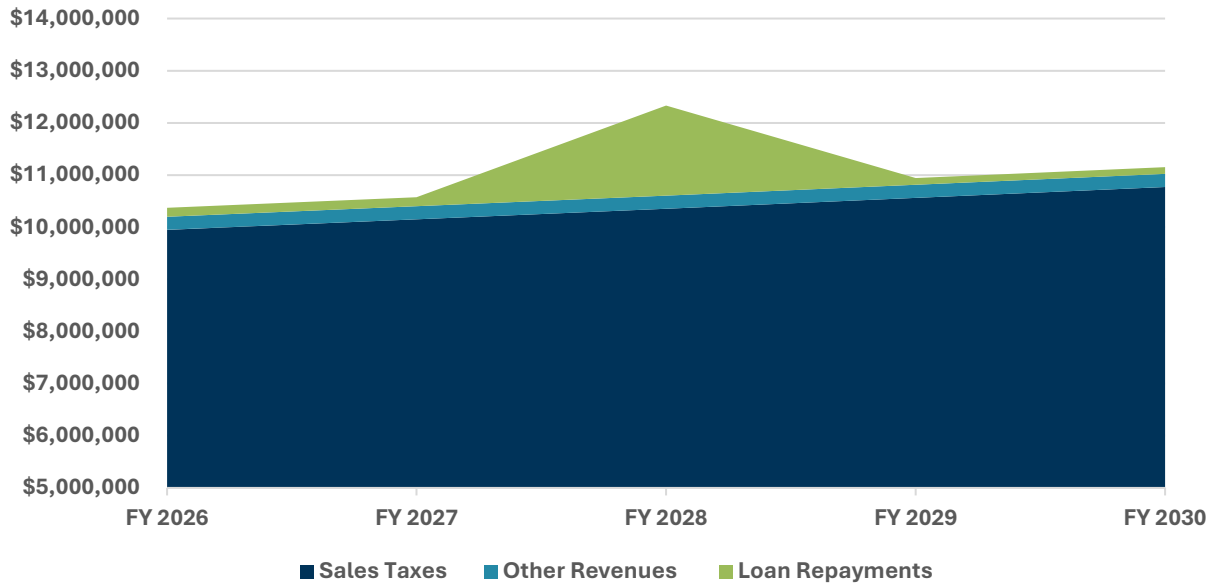


For more information,
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Revenues

Projected Revenues - FY 2026 to FY 2030



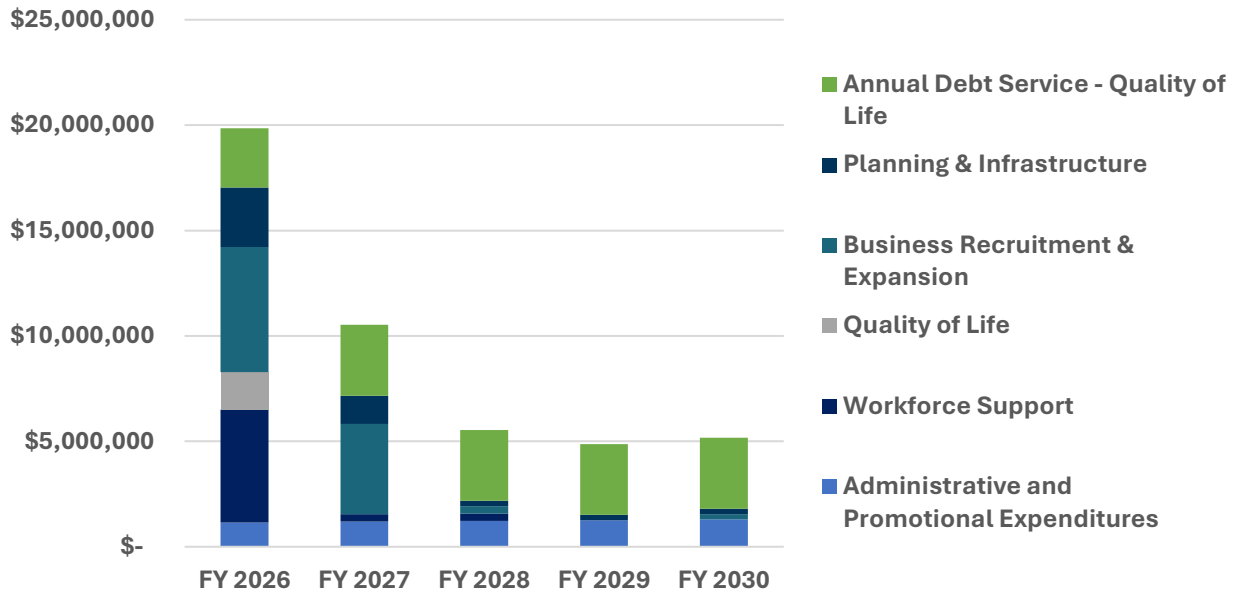
| Revenue Summary | | | | | |
|-----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| | FY 2026 | FY 2027 | FY 2028 | FY 2029 | FY 2030 |
| Sales Taxes | \$ 9,949,425 | \$ 10,148,414 | \$ 10,351,382 | \$ 10,558,410 | \$ 10,769,578 |
| Other Revenues | \$ 250,000 | \$ 250,625 | \$ 251,252 | \$ 251,880 | \$ 252,509 |
| Loan Repayments | \$ 172,954 | \$ 172,954 | \$ 1,728,954 | \$ 128,954 | \$ 128,954 |
| Total Revenues | \$ 10,372,379 | \$ 10,571,993 | \$ 12,331,588 | \$ 10,939,244 | \$ 11,151,041 |

Sales Taxes- The graph and table above reflect the projected sales tax collections through FY 2030. The projections assume a growth of 2.0% annually.

Loan Repayments- The NBEDC began receiving loan repayments from the New Braunfels Regional Airport in FY 2022 (ten years) and ASA properties in FY 2023 (five years with a balloon payment in year six – recognized in FY 2028 above).

Total NBEDC Expenditures – Current Commitments

Current Commitment Projections- FY 2026 to FY 2030



| Summary | | | | | |
|---|----------------------|----------------------|---------------------|---------------------|---------------------|
| | FY 2026 | FY 2027 | FY 2028 | FY 2029 | FY 2030 |
| Administrative and Promotional Expenditures | \$ 1,155,382 | \$ 1,190,043 | \$ 1,225,745 | \$ 1,262,517 | \$ 1,300,393 |
| Workforce Support | \$ 5,350,000 | \$ 350,000 | \$ 350,000 | \$ - | \$ - |
| Quality of Life | \$ 2,713,823 | \$ 250,000 | \$ 250,000 | \$ 250,000 | \$ 250,000 |
| Business Recruitment & Expansion | \$ 1,640,058 | \$ 3,186,576 | \$ 350,000 | \$ - | \$ 250,000 |
| Planning & Infrastructure | \$ 6,241,686 | \$ 2,183,946 | \$ - | \$ - | \$ - |
| Annual Debt Service - Quality of Life | \$ 2,808,456 | \$ 3,363,564 | \$ 3,365,289 | \$ 3,362,439 | \$ 3,364,839 |
| Total Expenditures | \$ 19,909,405 | \$ 10,524,129 | \$ 5,541,034 | \$ 4,874,956 | \$ 5,165,232 |

The projections above include all current commitments of the NBEDC. Please note that all numbers listed above are projections based on the project and spending timelines. Spending timelines are assessed regularly.

FY 2026 Projected Project Expenditures

Administrative and Promotional Expenditures

| | |
|--|---------------------|
| Chamber of Commerce | \$ 699,996 |
| CONB | \$ 455,386 |
| Administrative and Promotional Expenditures | \$ 1,155,382 |

Quality of Life

| | |
|---|---------------------|
| Last Tuber's Exit Design & Construction | \$ 180,664 |
| Dry Comal Hike and Bike Trail | \$ 225,401 |
| Landa Lake Dam Design & Construction | \$ 987,105 |
| West Alligator Creek Trail | \$ 380,854 |
| South Castell Co-Op | \$ 250,000 |
| Downtown ROW Enhancements | \$ 268,042 |
| Headwaters | \$ 421,757 |
| Quality of Life | \$ 2,713,823 |

Workforce Support

| | |
|--|---------------------|
| SPARK | \$ 250,000 |
| Alamo Colleges District - Northeast Lakeview College | \$ 5,000,000 |
| O&M Zipp Sports Park | \$ 100,000 |
| Workforce Support | \$ 5,350,000 |

Business Recruitment & Expansion

| | |
|---|---------------------|
| Calendar Holdings, LLC | \$ 36,576 |
| Detex | \$ 553,482 |
| Downtown NBU site acquisition | \$ 500,000 |
| Continental ED Incentive/Aumovio | \$ 100,000 |
| Lefko Incentive | \$ 450,000 |
| Business Recruitment & Expansion | \$ 1,640,058 |

Planning & Infrastructure

| | |
|--|---------------------|
| Citywide Pedestrian Improvements | \$ 484,934 |
| Streets and Utility Design Standards Master Plan | \$ 175,000 |
| Castell Ave - Coll Street Drainage Design | \$ 99,669 |
| Kohlenberg Road Intersection Improvements | \$ 750,000 |
| Dry Comal Creek Floodplain Remapping | \$ 240,000 |
| Common Street Pedestrian Improvements | \$ 563,725 |
| Neue Incentive | \$ 1,100,000 |
| EPS - Gruene 16 Feasibility Study | \$ 270,509 |
| Union Pacific Railroad Company | \$ 2,557,850 |
| Planning & Infrastructure | \$ 6,241,686 |

Annual Debt Service - Quality of Life Projects

| | |
|----------------------------|---------------------|
| Existing Debt Service | \$ 2,808,456 |
| Annual Debt Service | \$ 2,808,456 |

Total FY 2026 Projected Expenditures \$ 19,909,405

Financial Summary – Revenues, Committed Expenditures, and Projected Fund Balance

The graph above summarizes estimated revenues, committed expenditures, and changes in fund balance/Reserves based on current commitments.

