

Investment Portfolio Summary

City of New Braunfels



For the Quarter Ended June 30, 2019

Prepared by HilltopSecurities Asset Management



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MARKET RECAP - JUNE 2019:

June started off on a sour note as trade tensions ramped up after the administration threatened tariffs on Mexican imports in an attempt to address issues with immigration and border security. A week later, it was announced the tariffs would not take effect as the Mexican government had agreed to step up their efforts at the border. The trade outlook with China dimmed after the President reiterated his firm stance on tariffs and China pledged to "fight to the end." All eyes were on the G-20 Summit in late June in hope of something resembling a resolution. The meeting ultimately resulted in a cease-fire and an agreement to restart negotiations, sending the S&P 500 to a new all-time high.

Factory managers are feeling the effects of tariffs, while their more domestically focused service sector counterparts appear better insulated. The ISM manufacturing index continued its descent in May, sliding to the lowest level since October 2016 at 52.1. In contrast, the ISM non-manufacturing index rose to 56.9 in May, its highest level since February, with the employment component reaching a two-year high. Nonfarm payrolls added just 75k jobs in May, falling well below the Bloomberg median forecast for 175k. Downward revisions to March and April subtracted a net 75k jobs, completely negating the May gains. Headline unemployment held steady at a five-decade low of 3.6%, but this was bit deceptive as the participation rate has retreated over the last three months and was back near a 40-year low. May retail sales rose by +0.5%, just below the median forecast, but the big surprise was a recalculation of April sales, revised significantly higher from -0.2% to +0.3%. The important "control group" figure used in GDP calculations climbed +0.5% in May, while April was revised upward from 0.0% to +0.4%. The Consumer Price Index showed less price pressure than expected as both headline and core CPI rose by just +0.1% during May. On a year-over-year basis, overall consumer inflation slowed from +2.0% to +1.8%, while core CPI slowed from +2.1% to +2.0%. Fed Chair Jerome Powell has said on a number of occasions that the lack of price pressures early in the year is transitory, suggesting that the Fed was willing to wait patiently for inflation to turn upward. The weak CPI report disputes this transitory idea and supports the market's belief that the Fed will cut the overnight rate this summer.

At its mid-June meeting, the FOMC voted to hold the fed funds target rate steady in a range from 2.25% to 2.50%. However, the decision was not unanimous as St. Louis Fed President James Bullard preferred an immediate 25 basis point cut. As expected, the committee altered its message, shifting dovishly and opening the door to rate cuts in the near future. Following the FOMC meeting, a wave of new rate forecasts were published, with many Wall Street economists completely shifting gears. Bloomberg unexpectedly released a mid-month update to its survey of economists because so many opinions had changed. The majority surveyed now expect between 25 and 75 basis points of easing this year, with the first rate cut expected at the end of July. Bond yields continued their slide with the two-year Treasury note closing the month at 1.76% and the 10-year at 2.00%.



For the Quarter Ended June 30, 2019

This report is prepared for the City of New Braunfels (the "Entity") in accordance with Chapter 2256 of the Texas Public Funds Investment Act ("PFIA"). Section 2256.023(a) of the PFIA states that: "Not less than quarterly, the investment officer shall prepare and submit to the governing body of the entity a written report of the investment transactions for all funds covered by this chapter for the preceding reporting period." This report is signed by the Entity's investment officers and includes the disclosures required in the PFIA. To the extent possible, market prices have been obtained from independent pricing sources.

The investment portfolio complied with the PFIA and the Entity's approved Investment Policy and Strategy throughout the period. All investment transactions made in the portfolio during this period were made on behalf of the Entity and were made in full compliance with the PFIA and the approved Investment Policy.

Name: Robert Camareno

Name: Sandy Paulos

Title: City Manager

Title: Asst. Director of Finance

Name: Jared Werner

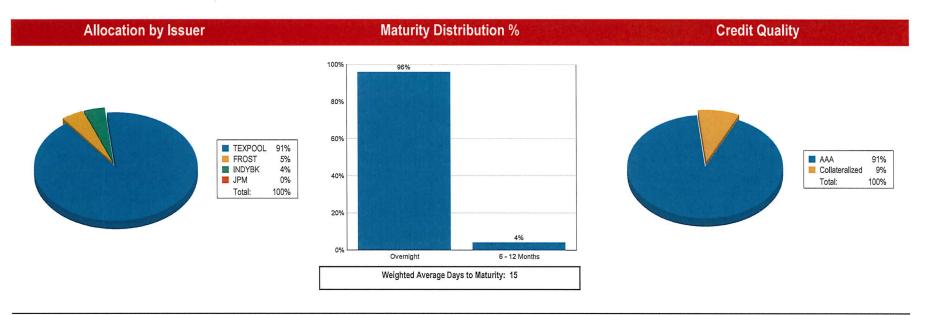
Title: Chief Financial Officer





Weighted Avg. YTM

Account Summary Allocation by Security Type Ending Values as of 06/30/19 Beginning Values as of 03/31/19 123,180,337.82 Par Value 130,196,085.14 V 123,180,337.82 Market Value 130,196,085.14 🗸 123,180,337.82 Book Value 130,196,085.14 🗸 BANK DEP 0.00 5% Unrealized Gain /(Loss) 0.00 CD 4% 100.00% Market Value % 100.00% ■ LGIP 91% Total: 100% 2.362% V Weighted Avg. YTW 2.368% √

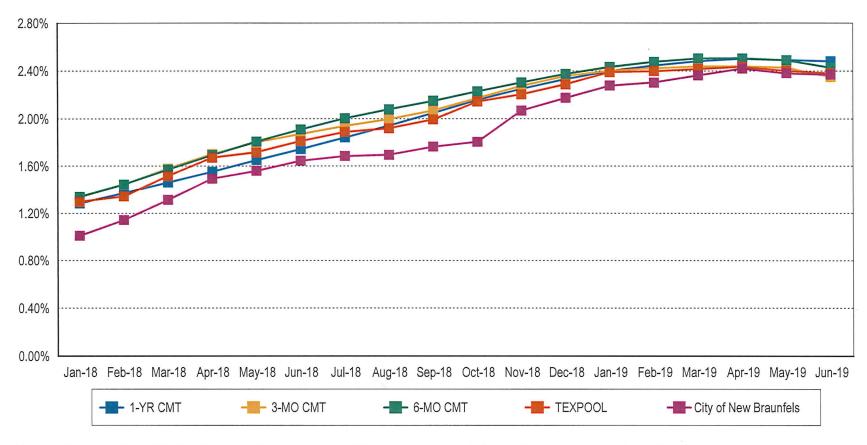


2.368%

2.362% V

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Note 1: CMT stands for Constant Maturity Treasury. This data is published in Federal Reserve Statistical Release H.15 and represents an average of all actively traded Treasury securities having that time remaining until maturity. This is a standard industry benchmark for Treasury securities. The CMT benchmarks are moving averages. The 3-month CMT is the daily average for the previous 3 months, the 6-month CMT is the daily average for the previous 6 months, and the 1-year and 2-year CMT's are the daily averages for the previous 12-months.

Note 2: Benchmark data for TexPool is the monthly average yield.

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City of New Braunfels **Detail of Security Holdings**

As of 06/30/2019

CUSIP	Settle Date	Sec. Type	Sec. Description	CPN	Mty Date	Next Call	Call Type	Par Value	Purch Price	Orig Cost	Book Value	Mkt Price	Market Value	Days to Mty	Days to Call	YTM	YTW
101 - General I	Fund																
FROST-NBR TEXPOOL CD-7730	06/13/19	BANK DEP LGIP CD	Frost Bk TexPool Independent Bk CD	2.460	06/13/20			5,631,798.17 19,700,369.25 5,000,000.00	100.000 100.000 100.000	5,631,798.17 19,700,369.25 5,000,000.00	5,631,798.17 19,700,369.25 5,000,000.00	100.000 100.000 100.000	5,631,798.17 19,700,369.25 5,000,000.00	1 1 349	~	2.381	2.030 2.381 2.460
Total for 101	- General Fu	ınd						30,332,167.42	100.000	30,332,167.42	30,332,167.42	100.000	30,332,167.42	58		2.329	2.329
212 - NB Indus	strial Dev Co	orp															
TEXPOOL		LGIP	TexPool					13,734,638.37	100.000	13,734,638.37	13,734,638.37	100.000	13,734,638.37	1		2.381	2.381
Total for 212	- NB Industr	rial Dev Corp						13,734,638.37	100.000	13,734,638.37	13,734,638.37	100.000	13,734,638.37	1		2.381	2.381
999 - Pooled F	unds																
TEXPOOL		LGIP	TexPool					79,113,532.03	100.000	79,113,532.03	79,113,532.03	100.000	79,113,532.03	1)	2.381	2.381
Total for 999	- Pooled Fu	nds						79,113,532.03	100.000	79,113,532.03	79,113,532.03	100.000	79,113,532.03	1		2.381	2.381
Total for City	of New Bra	unfels						123,180,337.82	100.000	123,180,337.82	123,180,337.82	100.000	123,180,337.82	15		2.368	2.368



City of New Braunfels Change in Value

From 03/31/2019 to 06/30/2019

CUSIP	Security Type	Security Description	03/31/19 Book Value	Cost of Purchases	Maturities / Calls / Sales	Amortization / Accretion	Realized Gain/(Loss)	06/30/19 Book Value	03/31/19 Market Value	06/30/19 Market Value	Change in Mkt Value
101 - General F	Fund										
FROST-NBR	BANK DEP	Frost Bk	4,466,231.61	2,124,976.99	(959,410.43)	0.00	0.00	5,631,798.17	4,466,231.61	5,631,798.17	1,165,566.56
JPM-NBRE	BANK DEP	JPM Chase Bk	2,901,380.57	0.03	(2,901,380.60)	0.00	0.03	0.00	2,901,380.57	0.00	(2,901,380.57)
JPM-NBRH	BANK DEP	JPM Chase Bk High Yield	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TEXPOOL	LGIP	TexPool	30,529,287.66	61,371.40 🗸	(10,890,289.81)	0.00	0.00	19,700,369.25	30,529,287.66	19,700,369.25	(10,828,918.41)
CD-7730	CD	Independent Bk CD 2.460 06/13/20	0.00	5,000,000.00	0.00	0.00	0.00	5,000,000.00	0.00	5,000,000.00	5,000,000.00
Total for 101 -	General Fund		37,896,899.84	7,186,348.42	(14,751,080.84)	0.00	0.03	30,332,167.42	37,896,899.84	30,332,167.42	(7,564,732.42)
212 - NB Indus	trial Dev Corp	411-4-1-10									
TEXPOOL	LGIP	TexPool	13,654,858.94	79,779.43 🗸	0.00	0.00	0.00	13,734,638.37	13,654,858.94	13,734,638.37	79,779.43
Total for 212 -	NB Industrial Dev	Corp	13,654,858.94	79,779.43	0.00	0.00	0.00	13,734,638.37	13,654,858.94	13,734,638.37	79,779.43
999 - Pooled F	unds										
TEXPOOL	LGIP	TexPool	78,644,326.36	469,205.67 √	0.00	0.00	0.00	79,113,532.03	78,644,326.36	79,113,532.03	469,205.67
Total for 999 -	Pooled Funds		78,644,326.36	469,205.67	0.00	0.00	0.00	79,113,532.03	78,644,326.36	79,113,532.03	469,205.67
Total for City	of New Braunfels		130,196,085.14	7,735,333.52	(14,751,080.84)	0.00	0.03	123,180,337.82	130,196,085.14	123,180,337.82	(7,015,747.32)
			/					/	/	/	/

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City of New Braunfels Earned Income

From 03/31/2019 to 06/30/2019

CUSIP	Security Type	Security Description	Beg. Accrued	Interest Earned	Interest Rec'd / Sold / Matured	Interest Purchased	Ending Accrued	Disc Accr / Prem Amort	Net Income
101 - General I	Fund								
FROST-NBR	BANK DEP	Frost Bk	0.00	25,808.77	25,808.77	0.00	0.00	0.00	25,808.77
JPM-NBRE	BANK DEP	JPM Chase Bk	0.00	413.19	413.19	0.00	0.00	0.00	413.19
TEXPOOL	LGIP	TexPool	0.00	171,081.61	171,081.61	0.00	0.00	0.00	171,081.61
CD-7730	CD	Independent Bk CD 2.460 06/13/20	0.00	6,065.75	0.00	0.00	6,065.75	0.00	6,065.75
Total for 101 -	- General Fund		0.00	203,369.32	197,303.57	0.00	6,065.75	0.00	203,369.32
212 - NB Indus	strial Dev Corp								
TEXPOOL	LGIP	TexPool	0.00	79,779.42	79,779.42	0.00	0.00	0.00	79,779.42
Total for 212	- NB Industrial Dev	Corp	0.00	79,779.42	79,779.42	0.00	0.00	0.00	79,779.42
999 - Pooled F	Funds								
TEXPOOL	LGIP	TexPool	0.00	469,205.66	469,205.66	0.00	0.00	0.00	469,205.66
Total for 999	- Pooled Funds		0.00	469,205.66	469,205.66	0.00	0.00	0.00	469,205.66
T	of New Braunfels		0.00	752,354.40	746,288,65	0.00	6,065.75	0.00	752,354.40

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City of New Braunfels Investment Transactions

From 04/01/2019 to 06/30/2019

Trade Date	Settle Date	CUSIP	Security Type	Security Description	Coupon	Mty Date	Call Date	Par Value	Price	Principal Amount	Int Purchased / Received	Total Amount	Realized Gain / Loss YTM	YTW
101 - Gene	ral Fund													
Purchases 06/13/19		CD-7730	CD	Independent Bk CD	2.460	06/13/20		5,000,000.00	100.000	5,000,000.00	0.00	5,000,000.00	2.460	2.460
Total for:	Purchases	5						5,000,000.00		5,000,000.00	0.00	5,000,000.00	2.460	2.460



City of New Braunfels **Investment Transactions**

From 04/01/2019 to 06/30/2019

Trade	Settle	Security							Principal	Int Purchased /		Realized	
Date	Date CUSIP	Type	Security Description	Coupon	Mty Date	Call Date	Par Value	Price	Amount	Received	Total Amount	Gain / Loss YTM	YTW

Total for All Portfolios Transaction Type Quantity Total Amount Realized G/L YTM YTW Total Purchases 5,000,000.00 5,000,000.00 2.460 2.460



City of New Braunfels Amortization and Accretion

From 03/31/2019 to 06/30/2019

CUSIP	Settle Date	Security Type	Security Description	Next Call Date	Purchase Qty	Orig Price	Original Cost	Amrt/Accr for Period	Total Amrt/Accr Since Purch	Remaining Disc / Prem	Book Value
101 - General	Fund										
CD-7730	06/13/19	CD	Independent Bk CD 2.460 06/13/20		5,000,000.00	100.000	5,000,000.00	0.00	0.00	0.00	5,000,000.00
Total for 101	- General Fund				5,000,000.00		5,000,000.00	0.00	0.00	0.00	5,000,000.00
Total for City	of New Braunfel	s			5,000,000.00		5,000,000.00	0.00	0.00	0.00	5,000,000.00

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City of New Braunfels Projected Cash Flows

Cash Flows for next 180 days from 06/30/2019

CUSIP	Security Type	Security Description	Pay Date	Interest	Principal	Total Amount
101 - General Fur	nd					
CD-7730 CD-7730	CD CD	Independent Bk CD 2.460 06/13/20 Independent Bk CD 2.460 06/13/20	09/13/19 12/13/19	30,750.00 30,750.00	0.00 0.00	30,750.00 30,750.00
Total for 101 - Ge	eneral Fund			61,500.00	0.00	61,500.00



City of New Braunfels Projected Cash Flows

Cash Flows for next 180 days from 06/30/2019

CUSIP	Security Type	Security Description	Pay Date	Interest	Principal	Total Amount

Total for All Portfolios			
September 2019 December 2019	30,750.00 30,750.00	0.00	30,750.00 30,750.00
Total Projected Cash Flows for City of New Braunfels	61,500.00	0.00	61,500.00