New Braunfels Economic Development Corporation Board of Directors Regular Meeting Thursday, June 17, 2021

The New Braunfels Economic Development Corporation June Regular Meeting was called to order on Thursday, June 17, 2021, at 5:03 p.m. at the City of New Braunfels Council Chambers – the meeting was also offered via a Zoom Virtual Meeting.

Present: President Kathy Meurin, Vice President Don Austin, Secretary Jim Poage, Treasurer Brian Cox, Director Kristin Carden, Director Neal Linnartz, and Director Stuart Hansmann.

Absent: None

Chamber Staff: Michael Meek and Chester Jenke

City Staff: Assistant City Manager Jordan Matney, City of New Braunfels Community and Economic Development Director Jeff Jewell, City of New Braunfels Finance Director Jared Werner, and City of New Braunfels Assistant Public Works Director Garry Ford.

Also present was Mayor Rusty Brockman.

1. The May NBEDC Regular Board meeting was called to order by President Meurin at 5:06 p.m.

President Meurin presented a plaque on behalf of the NBEDC Board that recognized Michael Meek for his years of service to the Economic Development Corporation and congratulations on his July retirement from the Greater New Braunfels Chamber of Commerce. An additional congratulations was provided by City Staff with a roadway sign "Meek's Way" as a congratulations for his service and partnership with the city.

- 2. Approval of the minutes from the April 15, 2021 and May 20, 2021 regular called meetings was approved. Motion was made by Linnartz and second by Poage motion approved 7-0.
- 3. A presentation of June Treasurer's Report was made by Werner. Werner reported that the April sales tax receipts were +43.3% and with adjustments totaled +48% this equates to a YTD +16.4% or approximately \$3.2M. Werner also reported that legislative changes will have an annual negative impact on the overall budget of \$400K to \$500K. The report also included an overview of the yearly budget to date and the impact of the budget and fund balance with project starts such as SPARK and the Dry Comal Creek which are underway.
- 4. A presentation Advisory Team Report was not provided; there was not a Team Page 1 of 3

meeting held in June. Jenke presented an opportunity that allows staff to track new projects more accurately, as well as migrate and track existing projects using a customer relationship management software that will replace the use of MS Office products that are no longer efficient. The use of the Sales Force and Coastal Cloud CRM data migration also will provide the opportunity to share data were appropriate within the San Antonio EDF partnership project. The cost of the migration will be \$18,000 with the New Braunfels Economic Development Foundation committing to \$3,000 leaving a balance of \$15,000; Jenke suggested that the professional services agreement with the Chamber has a line item, NBEDC Directed that can be used to fund the balance of the project. The Board agreed that the project should move forward and the NBEDC Directed funds can be used.

- 5. An update on New Braunfels Regional Airport and Elizabeth Street projects was provided to the Board by Jeff Jewel and Garry Ford. The airport project update provided by Jewel provided an overview of the resurfacing of runways 17/35. Runways 17/35 are the main runways that are used at the NB National Airport. The cost of the project was \$635,000 for a complete resurface of the runway; this should result in an increase of the return customers at the airport in the future. An update on the Elizabeth Street was provided by Ford. The project has had a two month delay due to a water line discovered during the construction, but the project is resuming the overall project is estimated to be completed in September 2021.
- 6. Garry ford provided a presentation and update on South Castell preliminary design effort that will improve right of ways. Ford suggested that the project would provide for intense utility identification so the project supplemental needs would be few as the project construction is accomplished. The project will also advance the project to approximately a 30% design; the project is estimated to have a cost of \$400,000 to \$500,000 and is still being refined. Upon completion of the preliminary design, a more accurate total project cost can be determined.
- 7. Executive Session was entered at 5:43 p.m.

In accordance with the Texas Government Code, Section 551.071, the Board reserves the right to retire into executive session concerning the items listed on this agenda to consult with its attorney. In addition, the Board may convene in executive session on any of the following items, with any final action being taken in open session:

a. Deliberate Issues Regarding Economic Development Negotiations in accordance with Section 551.087 of the Texas Government Code.

Project Hot Shots TaskUs Project Reshore Icon

The board returned to open session at 6:38 p.m. There were no actions or motions Page 2 of 3

made after Executive Session.

The June meeting of the New Braunfels Economic Development Corporation Board of Directors was adjourned at 6:39 p.m.

CERTIFICATION

Kathy Meurin President

Attest:

Jim Poage Secretary