



type.

- Rental rates for all rooms and rental types is increased by twenty-five percent (25%)
  - The rates were last increased in 2014 and will only apply to non-contracted dates.
- Elimination of a series of discounts to rates based on the number of days rented - 30%, 40% and 50% for three-, four- and five-day rentals, respectively.
  - This discount structure encourages groups to occupy the facility for longer than is necessary to host the event.
- Clarifies the contractual language that events booked more than three years out are subject to up to a ten percent (10%) increase for the reservation.
- Various deletions and references to the Greater New Braunfels Chamber of Commerce acting as the City's leasing agent for the NBCCC.

**ISSUE:**

Update of fees and reservation policies at the New Braunfels Civic/Convention Center.

**FISCAL IMPACT:**

Upon full implementation of the fees, staff anticipates approximately \$225,000 in additional revenue to the NBCCC.

**RECOMMENDATION:**

Staff recommends approval of the ordinance.